

REGULATED OFFER OF SHARES IN CAPRICORN SOCIETY LIMITED

WARNING STATEMENT

- This offer to New Zealand investors is a regulated offer made under Australian and New Zealand law. In Australia, this is Chapter 8 of the Corporations Act 2001 (Aust) and regulations made under that Act. In New Zealand, this is subpart 6 of Part 9 of the Financial Markets Conduct Act 2013 and Part 9 of the Financial Markets Conduct Regulations 2014.
- 2. This offer and the content of the offer document are principally governed by Australian rather than New Zealand law. In the main, the Corporations Act 2001 (Aust) and the regulations made under that Act set out how the offer must be made.
- 3. There are differences in how financial products are regulated under Australian law. For example, the disclosure of fees for managed investment schemes is different under the Australian regime.
- 4. The rights, remedies, and compensation arrangements available to New Zealand investors in Australian financial products may differ from the rights, remedies, and compensation arrangements for New Zealand financial products.
- 5. Both the Australian and New Zealand financial markets regulators have enforcement responsibilities in relation to this offer. If you need to make a complaint about this offer, please contact the Financial Markets Authority, New Zealand (http://www.fma.govt.nz). The Australian and New Zealand regulators will work together to settle your complaint.
- 6. The taxation treatment of Australian financial products is not the same as for New Zealand financial products.
- 7. If you are uncertain about whether this investment is appropriate for you, you should seek the advice of a financial advice provider.

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24 February 2025 | Replacement

CAPRICORN SOCIETY LIMITED | ACN 008 347 313

Short Form Prospectus



IMPORTANT NOTICE:

This <u>Prospectus</u> is a short form prospectus pursuant to <u>Section 712</u> of the Corporations Act 2001. This <u>Prospectus</u> does not contain all the information that is generally required to be set out in a full prospectus but refers to other documents, the information from which is deemed to be incorporated into this <u>Prospectus</u>. This <u>Prospectus</u> is an important document and should be read in its entirety. If you do not understand it, you should consult your professional advisers.

IMPORTANT INFORMATION

This is an important document that should be read in its entirety before making any investment decision. You should obtain professional investment advice if you have questions about any of the matters contained in this <u>Prospectus</u>.

Thio	This Propagatus is dated 24 Eabruary 2025 and was ladged with ASIC on that date			
This Prospectus	This <u>Prospectus</u> is dated 24 February 2025 and was lodged with <u>ASIC</u> on that This Prospectus replaces a prospectus dated 11 December 2024. <u>ASIC</u> takes the contents of this <u>Prospectus</u> .			
	Information contained in this Prospectus that is in addition to, or an amendment of, information contained in the replaced Prospectus dated 11 December 2024 is related to updated information on Capricorn's assets and liabilities, financial position and financial performance and profit and loss from Capricorn's Half Year Report (see section 5.1).			
	This <u>Prospectus</u> is available to Australian and New Zealand investors in electronic form in the corporate documents section on the Capricorn website <u>www.capricorn.coop</u> . That part of the website can be accessed by clicking <u>here</u> . The <u>Offer</u> constituted by this <u>Prospectus</u> in electronic form is available only to persons within Australia or New Zealand. It is not available to persons in other jurisdictions. Persons who access the electronic version of this <u>Prospectus</u> should ensure that they download and read the entire <u>Prospectus</u> .			
	The website and its contents do not form part of this <u>Prospectus</u> and are not to be interpreted as part of, nor incorporated into, this <u>Prospectus</u> (except for those documents expressly incorporated by reference and listed in the "Short Form Prospectus" section below as part of Important Information). This <u>Prospectus</u> (and documents expressly incorporated by reference) should solely form the basis of your investment decision.			
	<u>Applications</u> for <u>Shares</u> may only be made on an <u>Application Form</u> accompanying this <u>Prospectus</u> . <u>Applications</u> for <u>Shares</u> under this <u>Prospectus</u> must be received by Capricorn by no later than 4:30 pm on 11 January 2026 or an earlier date determined by Capricorn.			
	No <u>Shares</u> will be issued based on this <u>Prospectus</u> later than 13 months after the date of this <u>Prospectus</u> .			
	Unless otherwise stated, all monetary amounts in this <u>Prospectus</u> are in Australian dollars (\$).			
Offer	The <u>Offer</u> is for a maximum of 30,000,000 <u>Shares</u> in total (spread across the Share classes in any proportions determined at Capricorn's discretion), in:			
	 (a) the <u>Australian Geographic Region Class</u> at \$1.00 per Share; (b) the <u>New Zealand Geographic Region Class</u> at <u>NZ</u>\$1.00 per Share; and (c) the <u>All Regions Class</u> at \$1.00 per Share, 			
	to raise up to \$30,000,000 in total.			
Offeror	The <u>Offer</u> is made by Capricorn. Capricorn's business, management and key risks are described in this <u>Prospectus</u> and by any document incorporated by reference.			
Offer available in	The <u>Offer</u> contained in this <u>Prospectus</u> is only available to persons within Australia or New Zealand. It is not available to persons in other jurisdictions.			
Australia and New Zealand only	No action has been taken to register or qualify this <u>Prospectus</u> , the <u>Shares</u> or the <u>Offer</u> or otherwise to permit a public offering of the <u>Shares</u> in any jurisdiction outside Australia and New Zealand.			
	This <u>Prospectus</u> does not constitute an offer or invitation to subscribe for <u>Shares</u> in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer or invitation or issue under this <u>Prospectus</u> .			
Defined terms and	Certain terms and abbreviations used in this <u>Prospectus</u> have defined meanings which are explained in the Glossary of this <u>Prospectus</u> .			
time	Unless otherwise stated, all reference to times in this <u>Prospectus</u> are to Australian Western Standard Time.			

This is a replacement prospectus dated 24 February 2025. It replaces a prospectus dated 11 December 2024, relating to shares of Capricorn Society Limited

Exposure period	The Corporations Act prohibits Capricorn from processing <u>Applications</u> in the seven-day period after the date of lodgement of this <u>Prospectus</u> with <u>ASIC</u> . This period may be extended by <u>ASIC</u> by up to a further seven days. This period is known as an exposure period and the purpose of it is to enable the <u>Prospectus</u> to be examined by investors and <u>ASIC</u> prior to the raising of funds. <u>Applications</u> received during the exposure period will not be processed until after the expiry of that period. No preference will be conferred on <u>Applications</u> received during the exposure period.	
Forward- looking statements	This <u>Prospectus</u> may contain forward looking statements identified by words such as "may", "could", "believes", "estimates", "expects", "intends" and other similar words that involve risks and uncertainties. Any forward-looking statements are not based solely on historical facts but are instead based on Capricorn's expectations about future events and results.	
	Any forward-looking statements are subject to various risk factors, uncertainties and assumptions that could cause Capricorn's actual results to differ materially from the results expressed or anticipated in these statements. Forward looking statements should be read in conjunction with risk factors set out in section 6.	
	Neither Capricorn, its officers, employees, agents, advisers nor any other person named, with their consent, in this <u>Prospectus</u> can assure or guarantee you that:	
	 (a) any performance of the <u>Shares</u>, including those offered under this <u>Prospectus</u>, or any other specific objective will be achieved; or (b) any forward-looking statement or implied result will be achieved. 	
Disclaimer	You should only rely on information contained in this <u>Prospectus</u> . No person is authorised to give any information or make any representation in connection with the <u>Offer</u> which is not contained in this <u>Prospectus</u> . Any information or representation not contained in this <u>Prospectus</u> may not be relied on as having been authorised by Capricorn or the <u>Directors</u> .	
	Except as required by law, and only to the extent so required, neither Capricorn nor any other person warrants or guarantees the future performance of Capricorn, or any return on any investment made pursuant to this <u>Prospectus</u> .	
	The <u>Shares</u> issued under this <u>Prospectus</u> carry no guarantee with respect to return on capital investment, payment of dividends or the future value of the <u>Shares</u> . You should consider any implications that holding <u>Shares</u> could have on your personal circumstances, including financial and taxation implications.	
Short Form Prospectus	This <u>Prospectus</u> is a short form prospectus pursuant to <u>Section 712</u> of the Corporations Act. This means that it does not of itself contain all the information that is generally required to be set out in a full prospectus. Rather, it incorporates by reference information contained in documents lodged with <u>ASIC</u> referred to in this <u>Prospectus</u> and deemed pursuant to <u>Section 712</u> of the Corporations Act to be included in this <u>Prospectus</u> . You are entitled to a copy of these documents or any part of them at no cost by contacting Capricorn on 1800 327 437 (Australia) or 0800 401 444 (New Zealand) at any time during the application period for the <u>Offer</u> . These documents may also be viewed online as part of the Corporate Documents section of the Capricorn website at <u>www.capricorn.coop</u> .	
	The following documents have been lodged with <u>ASIC</u> and are taken to be incorporated by reference into this <u>Prospectus</u> :	
	 (a) Capricorn's constitution and Direct Voting regulations issued under the constitution; (b) the <u>Annual Reports;</u> (c) Capricorn's <u>Half Year Reports;</u> (d) current <u>Authorised Purchaser Agreement</u> Terms and Conditions – Australia; and (e) current <u>Authorised Purchaser Agreement</u> Terms and Conditions – New Zealand. 	
	As a disclosing entity, Capricorn is subject to regular reporting and disclosure obligations. Any continuous disclosure notices issued by Capricorn may be viewed online as part of the Corporate Documents section of the Capricorn website at <u>www.capricorn.coop</u> . Online readers can access that section of the website by clicking <u>here</u> .	
	Copies of documents lodged with <u>ASIC</u> that are either incorporated by reference and listed above or subsequently lodged in compliance with disclosure obligations may be obtained from or inspected at an office of <u>ASIC</u> or obtained from Capricorn free of charge.	

Privacy	By filling out an <u>Application Form</u> , you are providing personal information to Capricorn and consenting to Capricorn using it as set out below and in accordance with its Privacy Policy.		
	Capricorn, and Capricorn's agents, service providers, delegates or third parties acting on Capricorn's behalf, collect, hold and use that personal information to assess and process your <u>Application Form</u> , comply with Capricorn's legal and regulatory requirements, provide services and administer your <u>Shares</u> (including the payment of dividends and communication of financial results and other information that Capricorn is required to or may wish to provide to you as a Member). Your personal information may also be used to provide and administer any other product or service that you may receive from Capricorn, including your <u>Account</u> .		
	In accordance with terms of the Capricorn Privacy Policy, once personal information is no longer needed by Capricorn it will either be destroyed or de-identified.		
	If your <u>Application</u> is successful and you are issued <u>Shares</u> , the Corporations Act requires Capricorn to include information about you on its public register (including your name, address and details of securities held) which may be accessed by other Members or, for a fee, members of the public.		
	If you do not provide the information requested on the <u>Application Form</u> , Capricorn may not be able to process your <u>Application</u> .		
	You have the right to access your personal information held by Capricorn subject to certain exceptions under law. A fee may be charged for access. Requests for access to personal information should be directed to:		
	Mail: The Privacy Officer Capricorn Society Limited Locked Bag 3003 WEST PERTH, WA 6005		
	Email: <u>privacy@capricorn.coop</u>		
	Phone: 1800 327 437 (Australia) or 0800 401 444 (New Zealand)		
	If you are a <u>Prospective Member</u> you also provide a broader consent to Capricorn using your personal information as detailed in the Collection Statement contained in the <u>Authorised</u> <u>Purchaser Agreement</u> which you must also agree to as part of becoming a Member. If you are already an <u>Authorised Purchaser</u> or Member, then you have already provided such broader consent.		
	We may disclose your information overseas across the countries we operate in for the purposes set out or permitted in this Prospectus or our Privacy Policy. We operate in Australia and New Zealand.		
	We and our service providers may also use cloud-based software solutions to perform internal processes and provide you with the products and services you request. This means that information which you provide to us may be transferred, used or stored outside of Australia or New Zealand. We try to ensure that where your information is transferred outside of Australia or New Zealand by us or our service providers, appropriate measures and controls are in place to protect that information.		
	Our Privacy Policy contains more information about how we handle personal information, including how you can access and correct your personal information or make a complaint. Our Privacy Policy is available at www.capricorn.coop .		
Further queries	If you are considering applying for <u>Shares</u> under the <u>Offer</u> , this <u>Prospectus</u> is important and should be read carefully and in its entirety before deciding whether to apply for <u>Shares</u> .		
	The information in this <u>Prospectus</u> is not financial product advice and does not take into account your investment objectives, financial situation or particular needs. In considering Capricorn's prospectus, you should consider the risk factors that could affect Capricorn's performance. You should carefully consider these factors in light of your personal circumstances (including financial and taxation issues).		
	If you do not understand any part of this <u>Prospectus</u> , or are in any doubt as to whether to invest in <u>Shares</u> or not, it is recommended that you seek professional guidance from your stockbroker, solicitor, accountant or other independent and qualified professional adviser before deciding whether to invest.		
	If you have any questions in relation to the <u>Offer</u> , please call Capricorn on 1800 327 437 (Australia) or 0800 401 444 (New Zealand) or email <u>shares@capricorn.coop</u> .		

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CORPORATE DIRECTORY

11 December 2024

LETTER FROM THE CHAIRMAN

Welcome to Capricorn.

On behalf of my fellow <u>Directors</u>, I am pleased to provide you with the opportunity to become a shareholder of Capricorn or, for existing shareholders, to acquire additional <u>Shares</u> in Capricorn.

Capricorn from its humble beginnings in the 1970's involving 12 Golden Fleece service station proprietors in Perth, Western Australia to now has always operated on the co-operative principles promoted by the International Cooperatives Alliance. We take these co-operative principles seriously. Capricorn was the first Australian member to join the International Co-operatives Alliance ("ICA"), being the peak global body representing co-operatives and mutual businesses. ICA was formed in 1895 and is a non-governmental organisation with members from 85 countries.

Capricorn is also one of the founding partners of the Business Council of Co-operatives and Mutuals which represents the co-operative and mutual models of enterprise and promotes the role of such businesses in the economic and community development of Australia.

It is this spirit of co-operation which makes Capricorn so unique. Members of Capricorn are not just a customer or a number, but an owner too. At Capricorn we like to think this makes being a Member even more special and is reflected in how we treat our Members.

I invite you to join Capricorn as I did many years ago. When considering an investment, please have regard to uncertainties in trading conditions brought about by the impact of geopolitical events on global supply chains, and emerging risks to the industry brought about through climate change.

This <u>Prospectus</u> along with the documents it incorporates by reference contains detailed information about Capricorn, the details of the <u>Offer</u> and a description of key risks associated with investing in Capricorn.

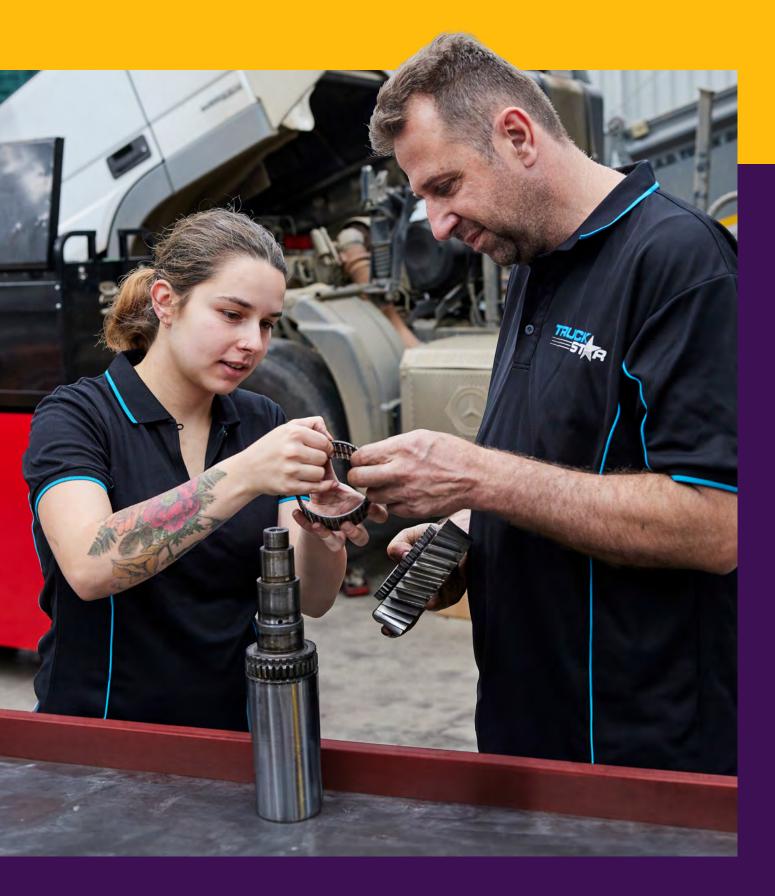
This <u>Prospectus</u> is important and should be read carefully and in its entirety before deciding whether to apply for <u>Shares</u>. To apply for <u>Shares</u> please complete the <u>Application Form</u> provided along with this <u>Prospectus</u>. Your Area Manager is also available to assist in terms of completion of the <u>Application Form</u>.

If you are an existing Member who already holds <u>Shares</u>, you now have the option of applying for additional <u>Shares</u> online using the Capricorn shareholder portal. Through the Capricorn shareholder portal, you can manage your <u>Shares</u> and directly access your trade account in the one place without having to use multiple logins. To login, go to <u>www.capricorn.coop</u> and use your shareholder number and shareholder password. This is different from your trade account number and password. If you don't have these details, or if you have any other questions, please contact your Area Manager or call the Capricorn Member Services Team on 1800 327 437 (Australia) or 0800 401 444 (New Zealand).

On behalf of all <u>Directors</u> and staff at Capricorn, welcome and for all Members we hope you make the most of this exciting opportunity as other Members have done for over 50 years.

Mark Rowe Chairman Capricorn Society

Investment Overview And Offer Details



1. INVESTMENT OVERVIEW AND OFFER DETAILS

1.1. Investment Overview

The following table provides an overview of information about Capricorn that may be relevant to your decision to apply for <u>Shares</u>. Information in the table is only intended to be an overview. Directions to where further information may be found in this <u>Prospectus</u>, or in other documents incorporated by reference into this <u>Prospectus</u>, are also provided in the table below.

Details of the <u>Offer</u> are provided in Section 1.2 below.

Торіс	Summary	Further Information
What is the	Capricorn acts as an intermediary in the automotive industry.	Sections 2.1 and 2.2
nature of Capricorn's business?	Capricorn does this by providing <u>Authorised Purchasers</u> , which are all from the automotive and allied industries, with <u>Accounts</u> on which they may purchase goods and services from <u>Preferred Suppliers</u> (or directly from Capricorn).	
	<u>Authorised Purchasers</u> , through over 30,000 <u>Accounts</u> , purchase goods and services from over 2,000 <u>Preferred Suppliers</u> operating out of a network of over 5,000 locations across Australia and New Zealand.	
	Capricorn directly pays each <u>Preferred Supplier</u> for all purchases from that <u>Preferred Supplier</u> made by <u>Authorised Purchasers</u> using their <u>Accounts</u> . Capricorn receives a service fee from the <u>Preferred Supplier</u> on such payments. Capricorn relies on this service fee for a significant proportion of its trading income. In comparison, <u>Authorised Purchasers</u> make full payment to Capricorn, without any service fee deduction or discount, in respect of those same purchases made by <u>Authorised Purchasers</u> on their <u>Account</u> from the <u>Preferred Suppliers</u> . Capricorn bears the risk of any failure or delay in <u>Authorised Purchasers</u> making payment on their <u>Account</u> .	
	Capricorn also provides a range of other services to <u>Authorised</u> <u>Purchasers</u> either directly or through its related companies, including: (i) direct financing of capital equipment and vehicles through Capricorn Society Financial Services; (ii), arranging of risk protection through <u>Capricorn Mutual</u> and brokering of general insurance through its Capricorn Risk division; (iii) knowledge products supporting the operation of automotive businesses including <i>Capricorn Service Data</i> ®, <i>Autoboost</i> ® and <i>CAPhub</i> ® (iv) travel agency services through Capricorn Travel; (v) advertising services and the promotion of <u>Preferred Suppliers</u> through publications including Capricorn's industry magazine, <i>Ignition</i> ®, trade directory <i>Purple Pages</i> ® and advertising publication <i>Capricorn Sparks</i> ®; (vi) hosting of conventions, trade shows and other industry events, and (vii) providing remote diagnostic services through Repairify.	

What is Capricorn's strategy?	As a Member-owned business Capricorn puts the Member at the centre of everything it does and assists in making their business rewarding and stronger.	Section 2.4
	Fundamental to Capricorn's strategic plan is growing Member numbers and increasing the amount Members spend through their Capricorn <u>Accounts</u> as well as enhancing and adding to existing offerings outside of the established business of providing credit.	
	Investment in processes, systems (including digital technology) and capability required to drive continued growth in Capricorn's established automotive business of providing credit to its Members and in the Capricorn Risk Services business is the current key strategic focus.	
	Capricorn recognises the potential risk associated with its Members operating solely within the automotive and allied industries. The automotive industry is dynamic with industry consolidation, changes in technology, changes in market preferences and operating models. In recent times, new risks have emerged in terms of skills shortages, climate change, cost of living pressure causing car owners to defer service and maintenance requirements and the introduction, and Australia's New Vehicle Efficiency Standards effective from 1 January 2025 which incentivises the development and supply of more fuel efficient and low or zero emissions cars to the Australian market.	
	Capricorn will therefore continue to identify and assess potential diversification opportunities that may allow it to leverage its current resources and capabilities to both reduce overall risk through diversification and improve returns to Members.	
What are the key risk factors associated with the Shares and Capricorn?	There is No Liquid Market for Shares There is no liquid market for the <u>Shares</u> and no prospect of capital appreciation. That means the return a Member receives on <u>Shares</u> is limited to dividends, if declared, and the entitlements that are associated with being a Member (such as the ongoing provision of an <u>Account</u> , the ability to earn and redeem <u>Reward Points</u> and the receipt of any rebates declared).	Section 6
	<i>Capricorn Relies on the Service Fee for its Trading Income</i> Capricorn derives most of its trading income from the service fee. The service fee is paid by each <u>Preferred Supplier</u> on and in respect of payments made by Capricorn to that <u>Preferred Supplier</u> for purchases from that <u>Preferred Supplier</u> made by <u>Authorised Purchasers</u> using their <u>Account</u> .	
	This is not a diversified source of income, meaning that anything that materially adversely affects this income (for example, increased bad debts, loss of a key <u>Preferred Supplier</u> , a decrease in sales by Preferred Suppliers to Authorised Purchasers or disruption or inadequacy of IT systems central to the operation of <u>Accounts</u>) would materially adversely affect Capricorn.	

As per the <u>Half Year Reports</u> and Annual Report, as at 31 December 2024 Capricorn had net assets of \$367.0 million compared to \$360.6 million as at 30 June 2024 and \$330.5 million as at 30 June 2023 As per the Annual Report, the consolidated group had net assets of \$417.9 million as at 31 December 2024 compared to \$404.6 million at 30 June 2024 and \$365.4 million at 30 June 2023.	Section 5, the <u>Annual Report</u> and the <u>Half Year</u> <u>Reports</u>
As at 31 December 2024 Capricorn had current cash and cash equivalents on hand of \$100.9 million compared to \$75.8 million as at 30 June 2024 and \$100.8 million as at 30 June 2023. As per the <u>Half Year</u> <u>Reports</u> and Annual Report, the consolidated group had \$139.0 million at 31 December 2024 compared to \$107.3 million at 30 June 2024 and \$122.7 million at 30 June 2023.	
As per the <u>Half Year Reports</u> and Annual Report, as at 31 December 2024, Capricorn's assets include an investment and property portfolio (including investments in unit trusts, bonds, hybrid securities, venture capital funds and unlisted shares) of \$199.5 million compared to \$207.8 million as at 30 June 2024 and \$183.4 million as at 30 June 2023. Fluctuations in the value of Capricorn's investment portfolio can materially affect the annualised financial performance of Capricorn in the short term. The board and management closely monitor the performance of this portfolio and engage expert financial advisors to assist in managing the portfolio.	
As per the <u>Half Year Reports</u> , for the six months ended 31 December 2024, Capricorn (excluding transactions with the Mutual) had total revenue of \$90.9 million which included trade account revenue of \$61.8 million and profit after tax of \$11.3 million compared to total revenue of \$83.0 million which included trade account revenue of \$58.8 million and profit after tax of \$16.2 million for the six months ended 31 December 2023. Capricorn results in the 2022 Half Year Report, before the consolidation of the Mutual, were \$86.4 million total revenue which included trade account revenue of \$7.4 million.	
Comparative figures used in this <u>Prospectus</u> are provided on a basis consistent with AASB 15 Revenue from Contracts with Customers and AASB 9 Financial Instruments.	
A detailed financial position of Capricorn is set out in the Annual Report for the year ended 30 June 2024 and the Half Year Report for the six months to 31 December 2024. This is supplemented by further information contained in this <u>Prospectus</u> . Other than as stated in this <u>Prospectus</u> , there has not been any material adverse change in the business, operations, properties, prospects, assets or condition of Capricorn.	
	 2024 Capricorn had net assets of \$367.0 million compared to \$360.6 million as at 30 June 2024 and \$330.5 million as at 30 June 2023. As per the Annual Report, the consolidated group had net assets of \$417.9 million as at 31 December 2024 compared to \$404.6 million at 30 June 2024 and \$365.4 million at 30 June 2023. As at 31 December 2024 Capricorn had current cash and cash equivalents on hand of \$100.9 million compared to \$75.8 million as at 30 June 2024 and \$100.8 million as at 30 June 2023. As per the Half Year Reports and Annual Report, the consolidated group had \$130.0 million at 31 December 2024 compared to \$107.3 million at 30 June 2024 and \$12.7 million at 30 June 2023. As per the Half Year Reports and Annual Report, as at 31 December 2024, Capricorn's assets include an investment and property potfolio (including investments in unit trusts, bonds, hybrid securities, venture capital funds and unlisted shares) of \$199.5 million compared to \$207.8 million as at 30 June 2024 and \$183.4 million as at 30 June 2023. Fluctuations in the value of Capricorn's investment portfolio can materially affect the annualised financial performance of Capricorn in the short term. The board and management closely monitor the performance of this portfolio and engage expert financial advisors to assist in managing the portfolio. As per the Half Year Reports, for the six months ended 31 December 2024, Capricorn (excluding transactions with the Mutual) had total revenue of \$90.9 million which included trade account revenue of \$81.8 million and profit after tax of \$11.3 million compared to bal revenue of \$83.0 million which included trade account revenue of \$83.0 million which included trade account revenue of \$58.8 million and profit after tax of \$16.2 million for the six months ended 31 December 2023. Capricorn results in the 2022 Half Year Report, before the consolidation of the Mutual, were \$86.4 million total revenue which included trade account revenue of \$53.3 million and profit after tax

Who is in		Sections 4.1 and
control of Capricorn and do they have appropriate expertise?	 Capricorn's current <u>Directors</u> are: (a) Mark Rowe; (b) James Candish; (c) Lydia Stjepanovic (d) Samantha Martin-Williams; (e) Mario Pirone; (f) Donna Vinci; (g) Mark Cooper; and (h) Nigel Oborne. Except for <u>Directors</u> Martin-Williams, Pirone and Vinci, <u>Directors</u> are drawn from the Members in the various geographic zones in which Capricorn operates. As such, these <u>Directors</u> have been and continue to be active business operators in the automotive industry. <u>Directors</u> Martin-Williams, Pirone and Vinci are independent non-executive <u>Directors</u> who bring skills and expertise that complement the experience and expertise of the Member-appointed <u>Directors</u> .	4.2 and the most recent Annual Report
Are there any significant interests and benefits payable to Directors or other persons connected to Capricorn or the Offer?	No, there are no such significant interests or benefits arising out of the <u>Offer</u> . Member-appointed <u>Directors</u> are, however, eligible to apply for <u>Shares</u> under this <u>Offer</u> in their capacity as Members.	Section 7.4
What do Shares cost and what are the benefits associated with holding Shares?	 <u>Shares</u> in the <u>Australian Geographic Region Class</u> are offered at an <u>Issue Price</u> of \$1.00 per Share. <u>Shares</u> in the <u>New Zealand Geographic Region Class</u> are offered at an <u>Issue Price</u> of <u>NZ</u>\$1.00 per Share. <u>Shares</u> in the <u>All Regions Class</u> are offered at an <u>Issue Price</u> of \$1.00 per Share. Share purchases can only be paid for through an <u>Account</u>. Investing in <u>Shares</u> is a prerequisite for being a Member of Capricorn. Members of Capricorn may receive a range of benefits including access to trade credit, participation in the Capricorn Rewards Program, receipt of trade rebates and dividends (if declared). 	Sections 1.2, 3.1, 3.2 and 3.4
How will Capricorn use the Offer proceeds?	Capricorn will use the <u>Offer</u> proceeds for working capital requirements and general corporate purposes, including using surplus funds for investments and acquisitions in accordance with Capricorn's strategic plan (refer to section 2.4).	Section 1.2

1.2. Offer Details

Торіс	Offer Detail
What is being offered and at what price?	Capricorn is offering a maximum of 30,000,000 <u>Shares</u> , in total (spread across the Share classes in any proportions determined at Capricorn's discretion), in:
	 (a) the <u>Australian Geographic Region Class</u> at \$1.00 per Share; (b) the <u>New Zealand Geographic Region Class</u> at <u>NZ\$</u>1.00 per Share; and (c) the <u>All Regions Class</u> at \$1.00 per Share,
	to raise up to \$30,000,000 in total.
	There is no minimum aggregate subscription amount for the <u>Offer</u> and the <u>Offer</u> is not underwritten.
How will the Shares rank?	<u>Shares</u> within each class issued because of this <u>Offer</u> will rank equally with each other and with existing <u>Shares</u> of that same class already on issue.
	Dividends (if any) applicable for <u>Shares</u> of a class may be different for each of the Share classes.
	Each Member is limited to one vote regardless of the number of <u>Shares</u> held.
How are dividends	Capricorn has not adopted a dividend policy for the Shares.
determined?	The <u>Directors</u> may determine in their absolute discretion the quantum of dividend, if any, from year to year having regard to matters such as Capricorn's current and expected financial performance in the subject and succeeding years, retained profits, future plans and available cash.
	In considering whether to declare a dividend and, if declared, the amount of any dividend, <u>Directors</u> may consider the mix of returns provided to <u>Authorised</u> <u>Purchasers</u> and Members through direct financial returns such as dividends, <u>Reward</u> <u>Points</u> and rebates and indirect returns such as the provision of services.
	The past performance of Capricorn, including dividends declared, is no indication of future returns.
Who is eligible to participate in the Offer?	Australian Geographic Region Class If you are an existing Member in this class or <u>Authorised Purchaser</u> or <u>Prospective</u> <u>Member</u> that satisfies the <u>Membership Criteria</u> and carries on business in Australia (but are not a <u>Preferred Supplier</u> or connected to a <u>Preferred Supplier</u> (including by being a related party of the <u>Preferred Supplier</u> or under common control with a <u>Preferred Supplier</u>)) then you may apply for <u>Shares</u> in the <u>Australian Geographic</u> <u>Region Class</u> .
	New Zealand Geographic Region Class If you are an existing Member in this class or <u>Authorised Purchaser</u> or <u>Prospective</u> <u>Member</u> that satisfies the <u>Membership Criteria</u> and carries on business in New Zealand (but are not a <u>Preferred Supplier</u> or connected to a <u>Preferred Supplier</u> (including by being a related party of the <u>Preferred Supplier</u> or under common control with a <u>Preferred Supplier</u>)) then you may apply for <u>Shares</u> in the <u>New Zealand</u> <u>Geographic Region Class</u> .
	All Regions Class If you are an existing Member in this class or <u>Authorised Purchaser</u> or <u>Prospective</u> <u>Member</u> who satisfies the <u>Membership Criteria</u> and carries on business in Australia and you are also an <u>Eligible Supplier</u> , or are connected to an <u>Eligible Supplier</u> (including by being a related party of the <u>Eligible Supplier</u> or under common control with an <u>Eligible Supplier</u>), then you may apply for <u>Shares</u> in the <u>All Regions Class</u> .

Торіс	Offer Detail	
What are the Membership Criteria for becoming a Member?	Membership of Capricorn is available at the discretion of the <u>Direc</u> proprietor in the automotive or any allied industry carried on Zealand (or any other country in which Capricorn issues <u>Shares</u> the services of Capricorn, provided that the person:	in Australia or New
	 (a) is over the age of 18 years, if a natural person; (b) lawfully purchases or sells goods, services and prautomotive or allied industry; (c) agrees to be an active member of Capricorn (by services from Capricorn or <u>Preferred Suppliers</u> at three-month period); (d) will hold at least 200 but no more than 500,000 <u>St subscribing for Shares pursuant to this Prospectus;</u> (e) has agreed to the terms and conditions of the <u>Au Agreement</u> and has been accepted by Capricorn <u>Purchaser</u>; and (f) meets any criteria set by Capricorn from time-to-tin limited to a spending criterion. A Member must meet the <u>Membership Criteria</u> on a continuous be the time of first becoming a Member. 	acquiring goods or least once in every <u>mares</u> including after <u>uthorised Purchaser</u> as an <u>Authorised</u> me including but not
What are the differences between Members, Prospective Members, Qualified New Authorised Purchasers and Eligible Suppliers?	A Member is a person who is an <u>Authorised Purchaser</u> and <u>Membership Criteria</u> and already holds <u>Shares</u> . A <u>Prospective Member</u> is a person who can satisfy the <u>Members</u> is not currently an <u>Authorised Purchaser</u> and who does not yet h A <u>Qualified New Authorised Purchaser</u> is a person who is an <u>A</u> and who satisfies the <u>Membership Criteria</u> but who does not yet. An <u>Eligible Supplier</u> is a <u>Preferred Supplier</u> who is also an <u>Author</u> who satisfies or can satisfy the <u>Membership Criteria</u> and who capricorn to be a small to medium enterprise and capable of purvolumes through an <u>Account</u> but who does not yet hold <u>Shares</u> .	ship Criteria but who old <u>Shares</u> . uthorised Purchaser hold <u>Shares</u> . rised Purchaser and to is considered by
What are the key dates of the Offer?	Opening Date of the Offer4:30 pm Western Standar+ 8:00) on 11 December	
	Closing Dateof the Offer4:30 pm Western Standar + 8:00) on 11 January 20	
	Expiry Date of this Prospectus 11 January 2026	
	The <u>Closing Date</u> of the <u>Offer</u> is indicative only and is subject to reserves the right to vary the <u>Closing Date</u> of the <u>Offer</u> , including early, without notice to any <u>Applicant</u> or recipient of this <u>Prospec</u>	by closing the Offer

Торіс	Offer Detail	
How will the Offer affect the capital structure of Capricorn?	Current number of <u>Shares</u> (all classes) on issue (on 11 December 2024):	234,012,580
	Maximum number of <u>Shares</u> being offered under this <u>Prospectus</u> (spread across the Share classes in any proportions determined at Capricorn's discretion) in the: (a) Australian Geographic Region Class; (b) <u>New Zealand Geographic Region Class</u> ; and (c) <u>All Regions Class</u> .	30,000,000
	Total number of Shares (all classes) if the Offer is fully subscribed	264,012,580
	These figures exclude the effect of any of the following events to the <u>Closing Date</u> :	that may happen prior
	 (a) issue of <u>Shares</u> under the <u>Dividend Reinvestment P</u> (b) buy-back of <u>Shares</u> by Capricorn; and (c) any other variation of Capricorn's capital struct reduction or consolidation. 	
What is the purpose of the Offer and how will the proceeds be used?	The purpose of the <u>Offer</u> is not the raising of capital for any purpose by Capricorn, although any proceeds of the <u>Offer</u> will be to working capital requirements and other general corporate pur surplus funds for investments and acquisitions in accorda strategic plan (refer to section 2.4).	e applied by Capricorn poses, including using
	The purpose of this <u>Offer</u> is to provide a means for those <u>Membership Criteria</u> to join Capricorn and access the benefits Capricorn, including the right to become or continue to be an <u>A</u>	of being a Member of
	Consistent with Capricorn's co-operative principles, the required only be issued to those people that meet the <u>Membership</u> Members are only those people that make, or are likely to contribution to Capricorn (primarily through the volume of <u>Account</u>).	• Criteria means that • make, an economic
What is the minimum	Capricorn always requires Members to hold a minimum of 200	<u>Shares</u> .
investment size?	This means that if you are not a Member then the minimum <u>Shares</u> .	application is for 200
	If you are a Member, then the minimum application is for one S	Share.
Will I be guaranteed a minimum allocation	No, Capricorn makes no assurance that you will receive a r <u>Shares</u> under the <u>Offer</u> .	ninimum allocation of
under the Offer?	Capricorn may also in its absolute and unfettered discretion and term of good faith either reject your <u>Application</u> or scale-back to you apply for and to issue some lesser amount.	

Торіс	Offer Detail
What is the maximum investment size?	Under the terms of an exemption granted to Capricorn from securities hawking requirements in the Corporations Act, <u>Prospective Members</u> , <u>Qualified New Authorised Purchasers</u> and <u>Eligible Suppliers</u> approached under the terms of such exemption may subscribe for a maximum of 200 <u>Shares</u> as part of becoming a Member. Capricorn has also adopted an internal policy of only permitting the same parties whether approached under the terms of such exemption or not to subscribe for a maximum of 200 <u>Shares</u> as part of becoming here.
	<u>Directors</u> have resolved to generally permit Members to subscribe for additional <u>Shares</u> each financial year to a maximum value being the greater of:
	 (a) \$2,500; or (b) the value of <u>Reward Points</u> earned in the previous financial year, excluding Bonus Reward Points, (where one Reward Point equals one cent in the currency of the country in which the Member's <u>Account</u> is operated).
	The sole purpose of valuing <u>Reward Points</u> is to determine the extent of a Member's entitlement to subscribe for additional <u>Shares</u> . <u>Reward Points</u> cannot be redeemed for <u>Shares</u> .
	Capricorn makes no assurance that you will receive the maximum allocation of \underline{Shares} under the \underline{Offer} if applied for.
	Capricorn may in its absolute and unfettered discretion alter this maximum including by reducing or removing the \$2,500 limit in (a) above or changing the categories of <u>Reward Points</u> to be included in the calculation in (b) above.
	Setting the maximum investment size in this manner is consistent with Capricorn's co-operative principles as an allocation of <u>Shares</u> will generally be proportionate to a Member's proven economic contribution to Capricorn in the previous financial year (which is primarily assessed through purchases placed on their <u>Account</u> which earn <u>Reward Points</u>).
	It is also consistent with Capricorn's philosophy to encourage Members to be active users of their <u>Account</u> and to be able to share in the profits generated by Members trading through their <u>Account</u> .
	In addition to the above restrictions on the number of Shares that may be held, <u>Directors</u> have resolved that Capricorn will not accept an <u>Application</u> that would mean a Member would hold more than 500,000 <u>Shares</u> , regardless of whether that Member satisfies the above limitations.
	In addition to the above restrictions on the number of <u>Shares</u> that may be held, Capricorn requires that any Member who wishes to subscribe for <u>Shares</u> so as to hold more than 250,000 <u>Shares</u> in aggregate must enter into an agreement to (and in accordance with such agreement) maintain a defined level of spend through that Member's <u>Account</u> , failing which Capricorn may reduce that Member's shareholding by requiring a buy-back of <u>Shares</u> under the terms of such agreement.
	Finally, Capricorn's constitution provides that the maximum number of <u>Shares</u> issued to a Member must not exceed one-fifth of all <u>Shares</u> on issue.
Will the Shares be listed?	No, the <u>Shares</u> will not be listed on the ASX or any other securities trading exchange. Capricorn's constitution specifically prohibits the listing of the <u>Shares</u> on any exchange.
What are the tax implications of investing	The tax consequences of any investment in <u>Shares</u> will depend upon your circumstances.
in the Shares?	You should obtain your own tax advice prior to subscribing for <u>Shares</u> .
Can I redeem Capricorn	No. <u>Reward Points</u> cannot be redeemed to pay the <u>Issue Price</u> of a Share.
Reward Points to pay the Issue Price of a Share?	The <u>Issue Price</u> is to be paid by charge to your <u>Account</u> . Your <u>Account</u> may be paid by a range of means including, where available, direct debit, online payment, BPAY, PostBillPay, direct deposit, credit card or redemption of <u>Reward Points</u> (although Capricorn reserves the right to change the means of payment at any time in the future).
Can I pay for Shares	Yes, using your <u>Account</u> is the only way that you can pay for <u>Shares</u> .
using my Account?	Reward Points are not awarded for the Issue Price for Shares placed on your Account.

Торіс	Offer Detail
How do I apply for Shares under this Offer?	You can apply for <u>Shares</u> by completing and returning the <u>Application Form</u> accompanying this <u>Prospectus</u> . Existing <u>Authorised Purchasers</u> that already hold <u>Shares</u> may also apply online through the Capricorn shareholder portal, accessible from <u>www.capricorn.coop</u> .
	If you are a <u>Prospective Member</u> , then you must at the same time also complete and sign the appropriate <u>Application</u> to become an <u>Authorised Purchaser</u> (which can be obtained on request directly from Capricorn.
	Completed <u>Application Forms</u> must be received by Capricorn by the <u>Closing Date</u> of the <u>Offer</u> , being 4:30 pm Western Standard Time (GMT/UTC + 8:00) on 11 January 2026 or any earlier date determined by Capricorn.
Can I apply for Shares under this Offer if I am not in Australia or New Zealand?	No. This <u>Prospectus</u> does not constitute an offer of <u>Shares</u> outside of Australia and New Zealand.
	No action has been taken to register or qualify the <u>Shares</u> or the <u>Offer</u> or otherwise to permit a public offering of the <u>Shares</u> in any jurisdiction outside of Australia and New Zealand and Capricorn will not accept any <u>Application</u> from persons outside of Australia or New Zealand under this <u>Prospectus</u> .
What are my obligations once I apply?	An <u>Application</u> is an offer by you to Capricorn to subscribe for <u>Shares</u> for the <u>Issue</u> <u>Price</u> on the terms and conditions set out in this <u>Prospectus</u> (including any supplementary or replacement <u>Prospectus</u>) and the <u>Application Form</u> .
	To the extent permitted by law your offer is irrevocable.
	Your <u>Application</u> may be accepted by Capricorn in respect of all or some of the <u>Shares</u> applied for, or not accepted by Capricorn at all without further notice to you.
	Acceptance of an <u>Application</u> for all or some of the <u>Shares</u> specified in the <u>Application</u> <u>Form</u> will give rise to a binding contract between you and Capricorn.
What is Capricorn's policy around allocating Shares?	The allocation of <u>Shares</u> under this <u>Offer</u> will be determined by Capricorn in its absolute and unfettered discretion excluding any implied term of good faith. Capricorn may:
	 (a) reject your <u>Application</u> for any reason whatsoever in its absolute and unfettered discretion excluding any implied term of good faith (including but not limited to where an <u>Application</u> has been completed incorrectly); (b) allocate to you fewer <u>Shares</u> than the number of <u>Shares</u> that you applied for; or (c) subject to the Corporations Act, vary the dates and times of the <u>Offer</u>, including the <u>Closing Date</u>, which it may do in its absolute and unfettered discretion excluding any implied term of good faith without prior notice.
	If you are a <u>Prospective Member</u> , then you must at the same time also complete and sign the appropriate application to become an <u>Authorised Purchaser</u> . Capricorn reserves the right to reject any application by you to become an <u>Authorised Purchaser</u> , with the consequence being that you will not satisfy the <u>Membership</u> <u>Criteria</u> and therefore will not be eligible to be issued <u>Shares</u> .
Where can I find more information?	 (a) Read the remainder of this <u>Prospectus</u>; (b) Read the documents incorporated by reference into this <u>Prospectus</u> which are available from Capricorn on request, may be viewed at the Corporate Documents section of Capricorn's website at <u>www.capricorn.coop</u> or are available from <u>ASIC</u> on request; (c) Contact your solicitor, accountant or other independent professional adviser; and/or (d) Visit <u>www.capricorn.coop</u> (the website and its contents do not form part of this <u>Prospectus</u> and are not to be interpreted as part of, or incorporated into, this <u>Prospectus</u> with the exception of those documents expressly incorporated by specific reference).

Business overview of Capricorn



2. BUSINESS OVERVIEW OF CAPRICORN

2.1. Overview

Capricorn is a public company limited by shares registered in Western Australia.

Its corporate office is located at Level 19, 141 St Georges Tce, Perth, Western Australia.

Capricorn operates nationwide across Australia and in New Zealand. It operates a branch in New Zealand and has operated in New Zealand since 1997.

A description of the corporate structure of Capricorn and its related companies is provided in Section 2.3 and Diagram $\underline{2}$.

The most significant part of Capricorn's operations is acting as an intermediary in the automotive industry. It does this by facilitating purchases by <u>Authorised Purchasers</u> (which are all from automotive and allied industries and are typically independent general repairers and specialist technicians and mechanics who comprise an essential part of the aftermarket repair industry) from <u>Preferred Suppliers</u> (which include leading automotive suppliers) through Capricorn provided <u>Accounts</u>.

Diagram <u>1</u> provided in Section (a) illustrates the relationship between Capricorn and its <u>Authorised Purchasers</u> and <u>Preferred Suppliers</u>.

As at the date of this <u>Prospectus</u>, <u>Authorised Purchasers</u>, through over 30,000 <u>Accounts</u>, purchase goods and services from over 2,000 <u>Preferred Suppliers</u> operating out of a network of over 5,000 locations across Australia and New Zealand.

Capricorn also provides a range of services to <u>Authorised Purchasers</u> directly or through its related companies.

Capricorn has its origins as a co-operative established in 1975 under the *Western Australian Co-operative and Provident Societies Act 1903* (WA) to assist automotive repair and service businesses. Capricorn converted to a public company in 2006. Even though Capricorn converted to a public company, it continues to operate on the co-operative principles promoted by the International Cooperatives Alliance and is considered a corporatized distributing co-operative.

Capricorn is a member of the *International Cooperatives Alliance*, which is an independent, non-governmental association which unites, represents and serves co-operatives worldwide. Capricorn is also one of the founding partners of the *Business Council of Co-operatives and Mutuals*, which represents the co-operative and mutual models of enterprise and promotes the role of such businesses in the economic and community development of Australia.

Capricorn is Australia's largest company in the automotive parts buying industry which operates on co-operative principles (in terms of number of <u>Accounts</u> operated by <u>Authorised</u> <u>Purchasers</u> and the value of purchases financed).

The co-operative principles on which Capricorn operates affect numerous aspects of the <u>Shares</u>, for example:

- (a) each Member is limited to one vote regardless of the number of <u>Shares</u> held;
- (b) a person must meet the <u>Membership Criteria</u> before they are eligible to apply for <u>Shares;</u>
- (c) the number of <u>Shares</u> that can be applied for is limited based on a Member's economic contribution to Capricorn (through purchases placed on their <u>Account</u>); and
- (d) most <u>Directors</u> are appointed from, and by, the Members.

2.2. Business Activities

(a) Accounts

Capricorn's core business activity is the provision of <u>Accounts</u> to <u>Authorised</u> <u>Purchasers</u>. <u>Accounts</u> give <u>Authorised Purchasers</u> access to instant credit through Capricorn for purchases of goods and services from <u>Preferred Suppliers</u>, including fuel on Capricorn issued or arranged fuel cards, and from Capricorn and its related companies.

Capricorn seeks to appoint a range of <u>Preferred Suppliers</u> to best meet the needs of <u>Authorised Purchasers</u>, both in terms of geographic location and goods and services offered.

Prices offered by <u>Preferred Suppliers</u> to <u>Authorised Purchasers</u> are generally competitive, recognising both the volumes purchased by <u>Authorised Purchasers</u> through their <u>Accounts</u> and the benefits to the supplier of being a <u>Preferred Supplier</u>, but they may not be the lowest prices available in the broader market.

Capricorn collates each <u>Authorised Purchaser's</u> monthly purchases from all <u>Preferred</u> <u>Suppliers</u> placed on <u>Account</u> and issues that <u>Authorised Purchaser</u> with a single monthly statement. Capricorn makes payment to each <u>Preferred Supplier</u> in respect of the purchases made by <u>Authorised Purchasers</u> on their <u>Accounts</u> from that <u>Preferred</u> <u>Supplier</u>.

Capricorn receives a service fee from the <u>Preferred Supplier</u> on this payment (which Capricorn deducts from the payment made to the <u>Preferred Supplier</u>). Capricorn relies on this service fee for most of its trading income. In comparison, <u>Authorised Purchasers</u> make full payment to Capricorn, without any service fee deduction or discount, in respect of those same purchases made by <u>Authorised Purchasers</u> on their <u>Account</u> from the <u>Preferred Suppliers</u>. Capricorn bears the risk of any failure or delay in <u>Authorised Purchasers</u> making payment on their <u>Account</u>. Should an <u>Authorised Purchaser</u> fail to make payment to Capricorn in accordance with the <u>Account</u> terms then a credit extension charge is imposed which reflects a genuine pre-estimate of Capricorn's loss arising from late payment of the <u>Account</u>. Capricorn regularly reviews the charge to satisfy itself the charge remains an appropriate pre-estimate. Capricorn also provides <u>Authorised Purchasers</u> with further time to pay their <u>Account</u> in exchange for the charge.

To assist <u>Authorised Purchasers</u> to operate their <u>Accounts</u>, each is provided with an <u>Authorised Purchaser</u> number which identifies them to <u>Preferred Suppliers</u>. Each <u>Authorised Purchaser</u> is also regularly issued with a directory of the <u>Preferred Suppliers</u> in their region. <u>Authorised Purchasers</u> receive a range of other benefits, depending in part on whether they are also a Member (described in more detail in Sections <u>3.4</u> and <u>3.5</u>).



(b) Other Business Activities

In addition to providing <u>Accounts</u>, Capricorn carries out a range of other activities either directly or through its related companies.

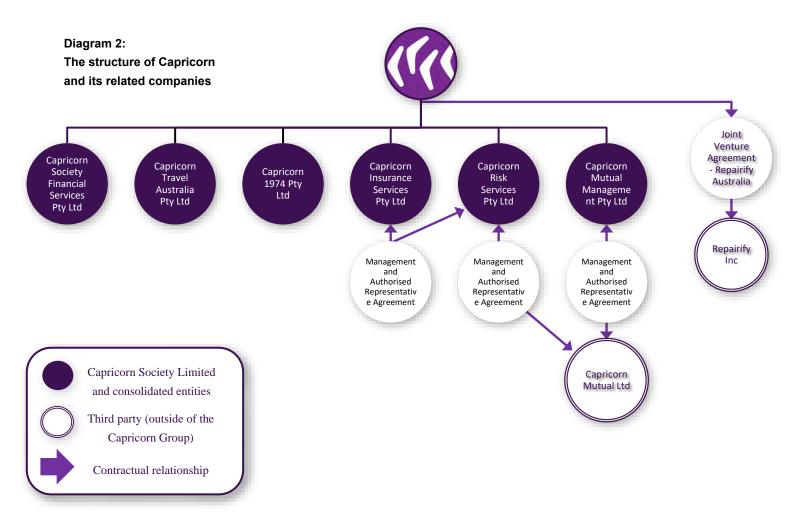
- (i) **Direct Finance**. Capricorn provides limited direct credit and loans to Members (limited in the sense of loan term, individual loan quantum and from an overall loan portfolio) to fund the purchase of capital equipment, associated items and vehicles through its range of CAPezi finance products.
- (ii) Mutual Management. Capricorn provides mutual management and sales services to <u>Capricorn Mutual</u> through <u>Capricorn Mutual</u> Management Pty Ltd and Capricorn Risk Services Pty Ltd, both wholly owned subsidiaries of Capricorn.
- (iii) Risk Services. Capricorn Risk Services Pty Ltd, a wholly owned subsidiary of Capricorn, provides access to both protection issued by <u>Capricorn Mutual</u> and general insurance products brokered through Capricorn Insurance Services Pty Ltd:
 - a. **Protection.** <u>Capricorn Mutual</u>, a subsidiary of Capricorn by reason of Capricorn's power to appoint the majority of its directors (and has been consolidated into the Annual Report for the first time for financial reporting purposes (but not tax purposes) and provides risk protection products to its members. Refer to Section <u>2.3.1</u> below for further information on <u>Capricorn Mutual</u>.
 - b. General Insurance. Capricorn Insurance Services Pty Ltd, a wholly owned subsidiary of Capricorn, brokers general insurance primarily focusing on those types of businesses and activities for which <u>Capricorn</u> <u>Mutual</u> does not cater. Refer to Section <u>2.3.6</u> below for information on CIS.
- (iv) **Travel**. Capricorn provides travel agency services to <u>Authorised Purchasers</u> in Australia and the general public through its wholly owned subsidiary Capricorn Travel Australia Pty Ltd.
- (v) Knowledge Services. Capricorn provides Members and <u>Authorised Purchasers</u> access to online services:
 - a. **Capricorn Service Data**®. This online service provides Members and <u>Authorised Purchasers</u> access to the most comprehensive online service information for thousands of vehicles, supporting the service

and maintenance of almost any vehicle in line with manufacturers' warranty requirements.

- b. **AutoBoost**®. This online service provides Members and <u>Authorised</u> <u>Purchasers</u> with a range of free and paid tools to help them better run their businesses including amongst others equipment and building maintenance reports, online and print advertising templates and an SMS system.
- c. **CAPhub**®. This is Capricorn's online content hub, bringing together articles, interviews, industry analysis and more to help Members and <u>Authorised Purchasers</u> to better run their businesses.
- (vi) Remote Technician Support. Capricorn and Repairify Australia Holdings Pty Ltd (Repairify) have entered into a joint venture agreement that delivers advanced automotive remote diagnostic services to repairers across Australia. Through its revolutionary tools and validated OEM Compatible technology, services, and intelligence, Repairify helps automotive professionals run better businesses through improved diagnostics, calibrations, programming, and workflows.

2.3. Corporate Structure

The activities of Capricorn's related companies are set out in the following sections.



2.3.1. Capricorn Mutual Limited

<u>Capricorn Mutual</u> Limited (ACN 104 601 194) ("**Capricorn Mutual**") is a public company limited by guarantee. Capricorn Mutual has been consolidated into the Annual Report for the first time for financial reporting purposes (but not tax purposes). There has been no change to the governance structures of Capricorn Society Limited or Capricorn Mutual Limited.

Membership of <u>Capricorn Mutual</u> is available to <u>Authorised Purchasers</u> of Capricorn. <u>Authorised Purchasers</u> of Capricorn are not required to be members of <u>Capricorn</u> <u>Mutual</u>. <u>Capricorn Mutual</u> provides its members with risk protection products, an alternative to insurance, for personal and business risks on a discretionary basis. As the risk protection products provided by <u>Capricorn Mutual</u> are classified by <u>ASIC</u> as "miscellaneous mutual risk products", <u>Capricorn Mutual</u> holds an Australian Financial Services Licence (Number 230038).

<u>Capricorn Mutual</u> is also a Capricorn <u>Preferred Supplier</u> and pays a service fee to Capricorn. <u>Capricorn Mutual</u> also has access to an <u>Account</u>.

2.3.2. Capricorn Mutual Management Pty Ltd

Capricorn Mutual Management Pty Ltd (ACN 129 143 479) ("**CMM**") is a wholly owned subsidiary of Capricorn.

CMM was established to provide mutual management services to <u>Capricorn Mutual</u>. CMM has been appointed by <u>Capricorn Mutual</u> to manage its business and to assist in the handling of claims by <u>Capricorn Mutual</u> members. CMM and its employees are authorised representatives of <u>Capricorn Mutual</u> (Australian Financial Services authorised representative number 324456).

CMM receives a fee from <u>Capricorn Mutual</u> for providing these services. This fee forms part of the \$22.3 million management fee received from the Mutual for the six months ended 31 December 2024 (\$17.9 million for the six months ended 31 December 2023 and \$15.4 million for the six months end 31 December 2022).

2.3.3. Capricorn Society Financial Services Pty Ltd

Capricorn Society Financial Services Pty Ltd (ACN 129 134 667) ("**CSFS**") is a wholly owned subsidiary of Capricorn and is involved in direct financing to fund the purchase of motor vehicles, capital equipment and associated items through the range of CAPezi finance products.

Activities of CSFS constitute a minor operating activity of Capricorn and revenue received from providing these, as per the Half Year Report, is included as part of the \$11.2 million of other interest revenue reported by Capricorn for the six months ended 31 December 2024 (\$9.5 million for the six months ended 31 December 2023 and \$5.9 million for the six months ended 31 December 2022).

2.3.4. Capricorn Travel Australia Pty Ltd

Capricorn Travel Australia Pty Ltd (ACN 008 926 645) ("**Capricorn Travel**") is a wholly owned subsidiary of Capricorn and operates as a travel agency. Capricorn Travel is an accredited agent of the Australian Federation of Travel Agents Travel Accreditation Scheme (ATAS Accreditation No.: A10552).

Capricorn Travel provides travel services to <u>Authorised Purchasers</u>, <u>Preferred</u> <u>Suppliers</u>, Capricorn employees and the general public (within Australia only). Capricorn Travel also offers travel insurance as an authorised representative of a travel insurance issuer. The business began as an extra service for Capricorn Members and remains a minor operating activity of Capricorn.

Capricorn Travel is a member of the Australian Federation of Travel Agents. In 2024 Capricorn Travel received the "Travellers Choice" silver award and has been the previous recipient of both gold and silver awards over a decade..

Revenue received by Capricorn Travel, as per the <u>Half Year Reports</u>, is included as part of the \$15.9 million of revenue from contracts with customers reported by Capricorn for the six months ended 31 December 2024 (\$13.3 million for the six months ended 31 December 2023 and \$10.7 million for the six months ended 31 December 2022).

2.3.5. Capricorn Insurance Services Pty Ltd

Capricorn Insurance Services Pty Ltd (ACN 154 801 377) ("**CIS**") is a wholly owned subsidiary of Capricorn. It was established in December 2011 to assist <u>Authorised</u> <u>Purchasers</u> obtain insurance for the types of businesses and activities for which <u>Capricorn Mutual</u> does not offer protection.

CIS holds an Australian Financial Services Licence (AFS Licence No. 435197) and is authorised to provide financial product advice and deal in general insurance.

Revenue received by CIS, as per the <u>Half Year Reports</u>, is included as part of the \$15.9 million of revenue from contracts with customers reported by Capricorn for the six months ended 31 December 2024 (\$13.3 million for the six months ended 31 December 2023 and \$10.7 million for the six months ended 31 December 2022).

2.3.6. Capricorn Risk Services Pty Ltd

Capricorn Risk Services Pty Ltd (ACN 111 632 789) ("**CRS**") is a wholly owned subsidiary of Capricorn. As from 1 July 2014 it was appointed a Corporate Authorised Representative of both <u>Capricorn Mutual</u> (CAR No. 460893) and CIS (CAR No. 460893) to provide services of sales promotion, distribution and servicing of their respective products and services.

On 30 July 2024, CRS was granted a Financial Advice Provider Licence by the Financial Markets Authority, enabling it to provide regulated financial advice to retail clients in New Zealand on its own account, and/or through one or more financial advisers.

CRS receives a fee from <u>Capricorn Mutual</u> for providing the above services. This fee forms part of the \$22.3 million management fee received from the Mutual for the six months ended 31 December 2024 (\$17.9 million for the six months ended 31 December 2023 and \$15.4 million for the six months end 31 December 2022).

2.3.7. Capricorn 1974 Pty Ltd

Capricorn 1974 Pty Ltd (ACN 600 112 829) is a wholly owned subsidiary of Capricorn and has been established to hold property. It was the registered owner of an office building, being Capricorn's former corporate head office, located at 28 Troode Street, West Perth, Australia.

2.4. Capricorn's Strategy

Ultimately, Capricorn exists to serve its Members, all of whom are in the automotive or allied industries. As a Member-owned business Capricorn puts the Member at the centre of everything it does and commits to making their business rewarding and stronger. Preferred Suppliers are valued business partners in the Capricorn business

model and look to Capricorn to assist with profitable business growth and quality service.

Capricorn has a strategic plan which is reviewed on an annual basis. Fundamental to this strategic plan is the objective of driving both organic and inorganic profitable growth in Capricorn's core business of providing credit to Members by increasing the overall number of Members and encouraging increased spending by individual Members through their Capricorn <u>Account</u>. This includes regularly reviewing and enhancing, as necessary, existing products and services or introducing new services.

As well as continuing to foster strong relationships with Capricorn Members and <u>Preferred Suppliers</u> including through enhancing existing offerings outside of the core business of providing credit, the short to medium term focus will be on process improvement and continued investment in new and existing internal systems and capability (including digital technology) to provide a strong platform for this planned growth and an enhanced Member experience.

In addition to the growth strategies, Capricorn is also developing a strategy to complement existing business and service models whilst growing Member benefits. Capricorn recognises the potential risk associated with its Members operating solely within the automotive and allied industries. The automotive industry, like many others, faces challenges such as industry consolidation, changes in technology and changes in market preferences and operating models. In recent times, new risks have emerged in terms of skills shortages, climate change, cost of living pressure causing car owners to defer service and maintenance requirements and the introduction, and Australia's New Vehicle Efficiency Standards effective from 1 January 2025 which incentivises the development and supply of more fuel efficient and low or zero emissions cars to the Australian market.

Capricorn has and will continue to identify and assess potential diversification opportunities that may allow it to leverage its current resources and capabilities to both reduce overall risk through diversification and improve returns to Members.

A key part of Capricorn's strategy is future-proofing our industry. An overarching objective of Capricorn's investment strategy is to prudently manage its financial assets in a manner that supports its strategic priorities and to safeguard and grow its capital over time. The strategy is required to be flexible and responsive to both current and future practices, whilst governing the management of funds for the applicable time frame.

2.5. Capricorn's Financial Arrangements

Capricorn has banking facilities in Australia and New Zealand.

Capricorn has transactional banking facilities to assist with payments to <u>Preferred</u> <u>Suppliers</u>, but primarily funds these by matching them with receipts from <u>Authorised</u> <u>Purchasers</u> paying their <u>Accounts</u>.

Capricorn has provided a bank guarantee of \$1,699,192.53 for the benefit of the landlords in respect of rental obligations concerning premises rented by Capricorn in Perth, Australia.

Capricorn has provided a bank guarantee of \$386,714.34 for the benefit of the landlords in respect of rental obligations concerning premises rented by Capricorn in Sydney, Australia.

Capricorn has also paid a cash deposit of \$74,000 by way of financial security to International Air Transport Association as a requirement of membership for Capricorn Travel Australia Pty Ltd.

Capricorn currently has no long-term borrowing facilities. However, Capricorn may establish funding by way of loan or overdraft to manage liquidity or provide funding for operations or new business opportunities should the need arise in the future.

For more information regarding Capricorn's financial position refer to Section <u>5</u> and Capricorn's <u>Annual Report and Half Year Report</u>.

2.6. Dividends

Capricorn has not adopted a dividend policy for the Shares.

Dividends may only be declared by <u>Directors</u> (in their absolute discretion) and in the circumstances permitted by the Corporations Act and the constitution. The <u>Directors</u> determine the quantum of dividend, if any, from year to year having regard to matters such as Capricorn's current and expected financial performance in the subject and succeeding years, retained profits, future plans and available cash.

In considering whether to declare a dividend and, if declared, the amount of any dividend, <u>Directors</u> may consider the mix of returns provided to <u>Authorised Purchasers</u> and Members through direct financial returns such as dividends, <u>Reward Points</u> and rebates and indirect returns such as the provision of services.

The past performance of Capricorn, including dividends declared, is no indication of future returns.

Members may elect to receive their dividend by way of further <u>Shares</u> under the <u>Dividend Reinvestment Plan</u> where permitted.

For more information on the rights of Members to receive dividends see Section $\frac{3.1}{(c)}$.

2.7. Rebates

Capricorn's Constitution provides that Capricorn may pay rebates to Members and <u>Authorised Purchasers</u> that are either <u>Qualified New Authorised Purchasers</u> or <u>Eligible</u> <u>Suppliers</u> calculated by reference to the purchases made through their <u>Account</u> during a year.

Rebates may, at the discretion of Capricorn, be paid as a cash payment, as a credit on a Member's trade account, by way of issue of additional <u>Reward Points</u> or, where permitted by Capricorn, by way of further <u>Shares</u>.

Any conditions applicable to the payment of a rebate, including whether rebates may be applied to payment of a Member's trade account or to the purchase of additional <u>Shares</u>, will be determined by the <u>Directors</u> and advised to Members on payment of the rebate.

Capricorn has not adopted a rebate policy. The <u>Directors</u> determine the method of payment, conditions applicable to the rebate and the quantum of a rebate, if any, from year to year having regard to matters such as Capricorn's current and expected financial performance in the subject and succeeding years, retained profits, plans and available cash.

For more information on rebates see Section 3.4(f).

2.8. Dividend Reinvestment Plan

Capricorn operates a <u>Dividend Reinvestment Plan</u>. Members may be entitled to receive any dividend by way of further <u>Shares</u> issued under the <u>Dividend Reinvestment</u> <u>Plan</u> up to the maximum shareholding limit per Member. Capricorn may suspend, modify or withdraw (in full or in part) the <u>Dividend Reinvestment Plan</u> at or prior to the time of declaring any Dividend.

The **Dividend Reinvestment Plan** currently operates as follows:

- (a) Capricorn will record whether a Member has elected to receive dividends as further <u>Shares</u> under the <u>Dividend Reinvestment Plan</u> or as cash payment direct credited to a bank account of their choice. Members may change their election by notifying Capricorn.
- (b) There is no fee or discount associated with <u>Shares</u> issued under the <u>Dividend</u> <u>Reinvestment Plan</u>.
- (c) <u>Shares</u> issued under the <u>Dividend Reinvestment Plan</u> are the same class of <u>Shares</u> as already held by the Member (e.g. a Member that holds <u>Shares</u> in the <u>Australian Geographic Region Class</u> is issued further <u>Shares</u> in the <u>Australian</u> <u>Geographic Region Class</u> under the <u>Dividend Reinvestment Plan</u>).
- (d) If the dividend received by a Member participating in the <u>Dividend</u> <u>Reinvestment Plan</u> is not a whole Australian or New Zealand dollar amount, then the remaining dividend is held by Capricorn and added to any future dividend payable to the Member.
- (e) Any amount remaining upon the Member leaving Capricorn (which will be less than \$1.00 or <u>NZ\$</u>1.00) will not be paid and will be forgone by the Member.
- (f) Capricorn may declare a dividend that is not eligible for the <u>Dividend</u> <u>Reinvestment Plan</u>.

Rights and Liabilities attached to shares

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3. RIGHTS AND LIABILITIES ATTACHED TO THE SHARES

The rights and liabilities attached to the <u>Shares</u> are defined in Capricorn's constitution, which is lodged with <u>ASIC</u> and incorporated by reference into this <u>Prospectus</u>. A copy of Capricorn's constitution is available free of charge on request or may be viewed in the Corporate Documents section of the Capricorn website <u>www.capricorn.coop</u>.

3.1. Rights Attached to Shares

(a) Voting Rights

<u>Australian Geographic Region Class</u> and <u>New Zealand Geographic</u> <u>Region Class Shares</u>

At general meetings of Capricorn each Member that holds <u>Shares</u> in the <u>Australian Geographic Region Class</u> or <u>New Zealand Geographic Region Class</u> has one vote:

- (i) on a show of hands;
- by <u>Direct Vote</u> (a <u>Direct Vote</u> is counted in determining any resolution that is considered at a meeting of Members on a show of hands or by poll); and
- (iii) on a poll,

irrespective of the number of <u>Shares</u> held.

Each such Member may vote by postal or electronic ballot on the election of a representative <u>Director</u> of the zone that they are enrolled in (see description below under the heading "Election, Appointment and Removal of <u>Directors</u>"). Each Member has one vote irrespective of the number of <u>Shares</u> in Capricorn held.

All Regions Class Shares

Members that hold <u>All Regions Class Shares</u> are only entitled to vote on resolutions considered at separate general meetings of Members that hold <u>All</u> <u>Regions Class Shares</u>. In respect of such resolutions, every holder of <u>Shares</u> in the <u>All Regions Class</u> has one vote only:

- (i) on a show of hands;
- by <u>Direct Vote</u> (a <u>Direct Vote</u> is counted if a resolution considered at a separate general meeting of holders of <u>All Regions Class Shares</u> is decided on a show of hands or by poll); and
- (iii) on a poll,

irrespective of the number of <u>Shares</u> held.

Each such Member is not eligible to vote in any election of a representative <u>Director</u> in any zone or at any general meeting of Capricorn.

Proxies and Direct Voting

Members are entitled to vote in person, through a proxy or by Direct Vote.

Under Capricorn's constitution the <u>Directors</u> may determine which resolutions may be voted on by Members casting <u>Direct Votes</u>.

Where Direct Voting is permitted, <u>Directors</u> have approved regulations that determine the form, method and manner of casting <u>Direct Votes</u> and the time in which they must be received by Capricorn. <u>Direct Votes</u> may be cast in writing and Capricorn may also provide for <u>Direct Votes</u> to be cast electronically.

These regulations are incorporated by reference into this <u>Prospectus</u> and a copy of them is available free of charge on request or may be viewed at the Corporate Documents section of the Capricorn website <u>www.capricorn.coop</u>.

Representatives

A Member that is a body corporate may appoint an individual as a representative when exercising its applicable voting rights. A Member may not be represented by more than one representative in respect of a vote.

Election, Appointment and Removal of Directors

Members that hold <u>Australian Geographic Region Class</u> or <u>New Zealand</u> <u>Geographic Region Class</u> <u>Shares</u> are enrolled in a geographic zone as recorded in the Capricorn constitution based on their primary place of business.

Capricorn's constitution establishes the following geographic zones in Australia and New Zealand: Western Australia; New South Wales and the Australian Capital Territory; Victoria and Tasmania; South Australia and the Northern Territory; Queensland; and New Zealand.

Excluding Western Australia, Members in a geographic zone that has at least 350 Members are entitled to elect a <u>Director</u> for that geographic zone. The elected <u>Director</u> must be a Member or affiliated with a Member (as described in the Capricorn constitution) in that geographic zone. Members in Western Australia are eligible to elect one <u>Director</u>, irrespective of the number of Members enrolled in that zone.

If a geographic zone is not entitled to elect a <u>Director</u>, then Members in that zone are entitled to vote for the election of a <u>Director</u> in the Western Australia geographic zone.

Capricorn's constitution sets out eligibility criteria that any person seeking to be a <u>Director</u> elected by Members of a geographic zone must meet. These criteria include directly or indirectly having a 25% or greater ownership interest in a Member operating within that geographic zone, holding 2,000 or more <u>Shares</u> and demonstrating a high level of commitment to Capricorn through the use of its services.

Elections are conducted by postal ballot and <u>Directors</u> may also determine that other forms of Direct Voting, such as electronic voting, are permitted. The result of the election is determined on a first past the post basis.

<u>Directors</u> elected by Members of a geographic zone are appointed for a term of four years, after which they may seek re-election subject to the restrictions on maximum <u>Director</u> terms discussed below.

Independent <u>Directors</u> can be appointed by the <u>Directors</u> for a term of no more than four years, but their appointment must be ratified by ordinary resolution at the next Members' general meeting after their appointment. The constitution provides that Members may terminate the appointment of an independent

<u>Director</u> by <u>Special Resolution</u> or the independent <u>Director</u> may otherwise be removed in accordance with the Corporations Act. Capricorn's constitution permits a maximum of three independent <u>Directors</u>.

Any <u>Director</u> elected or appointed after 27 October 2012 may serve as a <u>Director</u> for a maximum term of 12 ½ years, whether served consecutively or cumulatively. <u>Directors</u> that held office on 26 October 2012 may serve as a <u>Director</u> for a maximum term of 16 ½ years, whether served consecutively or cumulatively (of current <u>Directors</u>, this extended maximum term applies only to <u>Director</u> Rathie).

Members may remove a <u>Director</u> by ordinary resolution in accordance with the Corporations Act.

(b) Notice of Meetings

All Members are entitled to receive:

- (i) notice of every general meeting of Capricorn; and
- (ii) all notices, reports, accounts and other documents required to be sent by Capricorn to its Members under Capricorn's constitution or the Corporations Act.

(c) Right to Dividends

Dividends are determined by the <u>Directors</u> at their discretion and in accordance with the Corporations Act and the constitution.

A dividend rate for all <u>Shares</u> held at the record date, which the <u>Directors</u> have determined should be eligible for a dividend, is determined based on overall contributed equity in Australian dollar terms for such eligible Share classes as at the date the dividend rate is determined by the <u>Directors</u>. The dividend paid to any such eligible Share class is based on this dividend rate in local currency notwithstanding any foreign exchange movement between the date the dividend and paid.

<u>Directors</u> reserve the right to change such approach at any time and determine dividends per class of <u>Shares</u> as permitted by Capricorn's constitution.

In considering whether to declare a dividend and, if declared, the amount of any dividend, <u>Directors</u> may consider the mix of returns provided to <u>Authorised</u> <u>Purchasers</u> and Members through direct financial returns such as dividends, <u>Reward Points</u> and rebates and indirect returns such as the provision of services.

The past performance of Capricorn, including dividends declared, is no indication of future returns.

Members may elect to use dividends to participate in the <u>Dividend</u> <u>Reinvestment Plan</u> (if on offer), subject to the Member continuing to satisfy the <u>Membership Criteria</u> at that point in time and any maximum Share limit per Member.

Sections <u>2.6</u> and <u>3.2(c)</u> set out Capricorn's position on declaring dividends and its potential ability to withhold funds from declared dividends in certain circumstances.

(d) Transfer of Shares

A transfer of <u>Shares</u> must be in writing in the usual form or in another form approved by the <u>Directors</u>. The <u>Directors</u> may register the transferee as a Member and retain the transfer document.

A Member remains a Member of Capricorn until any transfer of <u>Shares</u> is registered and the name of the transferee is entered on Capricorn's register of Members.

Directors' right to refuse a transfer

The Directors may refuse to register a transfer of Shares if:

- the <u>Shares</u> being transferred are not fully paid (Capricorn currently only issues fully paid <u>Shares</u>);
- (ii) Capricorn has a lien on the <u>Shares;</u> or
- (iii) the transferee is ineligible to be a Member of Capricorn or is refused membership by the <u>Directors</u> in their absolute and unfettered discretion,

and the **Directors** are not required to give the reasons for any refusal.

If <u>Directors</u> refuse to register a transfer, the <u>Directors</u> must give written notice of the refusal to the Member who lodged the transfer within two months of its lodgement with Capricorn.

(e) Rights upon winding-up of Capricorn

Any distributions on <u>Shares</u> in the event of the winding-up of Capricorn must take place in accordance with any terms and conditions on which the <u>Shares</u> were issued or deemed to be issued.

Subject to the operation of the Corporations Act, if Capricorn is wound up the liquidator may, with <u>Special Resolution</u> approval of Members and after payment of Capricorn's liabilities, do any or all the following:

- (i) divide amongst the Members in kind, the whole or any of the property of Capricorn. For this purpose, the liquidator may:
 - A. set a value which the liquidator considered fair on any property to be so divided; and
 - B. determine how the division is to be carried out as between the Members or different classes of Members (i.e. the Geographic Regions classes and <u>All Regions Class</u> of <u>Shares</u>); and/or
- (ii) vest the whole or any part of that property in trustees of those trusts for the benefit of the contributories as the liquidator thinks fit, but so that no Member may be compelled to accept any shares or other securities in respect of which there is any liability.

3.2. Liabilities and obligations attaching to the Shares

(a) Share Buy-Backs

At the annual general meeting on 26 October 2024, Members passed a <u>Special</u> <u>Resolution</u> that authorised Capricorn to enter into Share buy-back agreements with Members on the following terms:

(i) Capricorn may enter into buy-back agreements with eligible Members during the 12 month period from 29 October 2024 to 28 October 2025;

- Buy-back agreements may only be entered by Capricorn with a Member who (with each category below to be considered separately and independently):
 - A. does not meet the Membership Criteria; or
 - B. is subject to a compulsory sale of <u>Shares</u> by Capricorn in accordance with the Capricorn constitution with the view to Capricorn becoming the purchaser of those <u>Shares</u>; or
 - C. fails to comply with the terms of their <u>Authorised Purchaser</u> <u>Agreement</u> (as may be amended from time to time) or whose <u>Authorised Purchaser Agreement</u> is terminated or whose credit facility is fully withdrawn under their <u>Authorised Purchaser</u> <u>Agreement</u> or equivalent; or
 - D. requests in writing to leave Capricorn; or
 - E. has received a request in writing by Capricorn to leave Capricorn because they have failed to discharge their obligations to Capricorn, whether arising out of the constitution or out of any contract, or because the Member has engaged in conduct considered by the <u>Directors</u> to be detrimental to Capricorn; or
 - F. requests a partial buy-back of their shareholding, provided that:
 - I) the Member would still hold the minimum number of required <u>Shares</u> in Capricorn; and
 - II) the partial buy-back is approved by the <u>Directors</u> in their absolute and unfettered discretion.
- (iii) The <u>Directors</u> will not authorise the partial buy-back of <u>Shares</u> issued to any Member less than 12 months before the partial buy-back request is made unless the <u>Directors</u> consider it is in the best interests of Capricorn to do so;
- (iv) The purchase price payable by Capricorn per Share under a buy-back agreement will not exceed the <u>Issue Price</u> per Share;
- Capricorn will not purchase <u>Shares</u> under a buy-back agreement if doing so would materially prejudice Capricorn's ability to pay creditors;
- (vi) The total number of <u>Shares</u> which Capricorn may buy-back cannot exceed 43,854,014.40 (being 20 per cent of the smallest number of the Share capital of Capricorn during the 12 months prior to the annual general meeting at which the entry into buy-back agreements was approved);
- (vii) In accordance with an instrument of relief granted by <u>ASIC</u> and provided Capricorn abides by the terms of such instrument, Members who cast a vote or who had their vote counted by Capricorn in favour of the <u>Special</u> <u>Resolution</u> authorising Capricorn to enter into buy-back agreements can themselves also enter into buy-back agreements.

While it is the current intention of <u>Directors</u> to annually seek Members' approval to a similar <u>Special Resolution</u> authorising Capricorn to buy back Members' <u>Shares</u>, there can be no guarantee that such future resolution will be passed.

If it is not passed Capricorn would not be able to buy back <u>Shares</u> from Members at their request unless another meeting was convened, and a <u>Special</u> <u>Resolution</u> passed in accordance with the Corporations Act approving the terms of a further Share buy-back agreement.

If all of a Member's <u>Shares</u> were bought back the Member would no longer be entitled to the rights and privileges of being a Member of Capricorn (information about which is set out in Section <u>3.4</u>), which may have additional adverse financial consequences for the Member.

(b) Compulsory Sale of a Member's Shares

Capricorn's constitution provides that Capricorn may sell a Member's Shares if:

- (i) the Members resolve by <u>Special Resolution</u> that the Member has:
 - A. failed to discharge their obligations to Capricorn, whether arising out of the constitution or out of any contract; or:
 - B. engaged in conduct detrimental to Capricorn; or
- (ii) Capricorn notifies a Member that the Member is an inactive Member (which means the Member has not acquired any goods or services on their <u>Account</u> from Capricorn, any member of the <u>Capricorn Group</u> or a <u>Preferred Supplier</u> for a continuous period of three months).

Conditions of a Compulsory Sale

In any compulsory sale of <u>Shares</u>, the sale may be conducted in a manner determined by the <u>Directors</u> and the sale proceeds (less any expenses incurred in connection with the compulsory sale) may be either paid to the Member or set-off against amounts owing to Capricorn by the Member.

Accordingly, if a Member's <u>Shares</u> are compulsorily sold, the Member may not receive the full amount of the <u>Issue Price</u> of the <u>Shares</u>. Further, the Member would no longer be entitled to the rights and privileges attached to being a Member of Capricorn (information about which is set out in Section <u>3.4</u>), which may have additional adverse financial consequences for the Member.

(c) Lien over and forfeiture of Shares

The <u>Shares</u> being offered under this <u>Prospectus</u> are to be fully paid. Therefore, successful <u>Applicants</u> will not be subject to any calls for unpaid money in connection with <u>Shares</u> under this <u>Prospectus</u>.

Capricorn has a lien over a Member's <u>Shares</u> and any dividends or other amount payable to the Member regarding those <u>Shares</u> in respect of any unpaid monies the Member may owe to Capricorn on any basis (for example, outstanding <u>Account</u> balances).

Capricorn has the power to sell or cancel and re-allot a Member's <u>Shares</u> over which Capricorn has a lien. Capricorn may also issue a notice to a Member who has unpaid amounts owing to Capricorn for any reason (not just in respect of the <u>Shares</u>, but generally), demanding that the amounts are paid in 14 days, and state that if the amounts are not paid within such period the Member's <u>Shares</u> will be liable to be forfeited.

3.3. Alteration of Capricorn's constitution

Capricorn's constitution can only be modified or repealed by the passing of a Members' <u>Special Resolution</u>, which requires, amongst other things:

- (a) at least 21 days' prior notice to be given to Members; and
- (b) the resolution to be passed by at least 75% of the votes cast by Members entitled to vote on the resolution.

3.4. Potential benefits associated with being a Member

In addition to the rights attaching to the <u>Shares</u>, Members of Capricorn may be eligible for the following membership benefits:

(a) Access to Trade Credit

Capricorn provides <u>Accounts</u> to <u>Authorised Purchasers</u> which generally offer them instant credit through Capricorn for purchases of goods or services from <u>Preferred Suppliers</u> or from Capricorn and its related companies, including fuel on Capricorn issued or arranged fuel cards.

The terms on which this credit is provided are set out in the <u>Authorised</u> <u>Purchaser Agreement</u> (as amended from time-to-time) which is available from Capricorn on request or may be viewed online at the Corporate Documents section of the Capricorn website <u>www.capricorn.coop</u> and have been lodged with <u>ASIC</u> and are incorporated by reference in this <u>Prospectus</u>. Under the <u>Authorised Purchaser Agreement</u> Capricorn can vary or withdraw any credit or the terms on which the credit is provided at any time and in its absolute and unfettered discretion excluding any implied term of good faith and without liability.

Any <u>Authorised Purchaser</u> as holder of an <u>Account</u> can order goods and services from a range of <u>Preferred Suppliers</u> and Capricorn and its related companies. Capricorn issues <u>Authorised Purchasers</u> with a monthly statement that records purchases from <u>Preferred Suppliers</u> and Capricorn and its related companies placed on their <u>Account</u> during the preceding month (or previous months, if applicable). <u>Authorised Purchasers</u> are required to pay for purchases placed on the <u>Account</u> by the last business day of the calendar month in which the statement is issued. If an <u>Authorised Purchaser</u> fails to pay their <u>Account</u> on time various charges may apply.

(b) Access to Extended Credit

Members may apply for extended credit under Capricorn's range of extended lending products, which includes the financing of capital equipment through CAPezifinance. Capricorn is not obliged to grant an extension of credit to Members. Capricorn may charge fees and interest on an extension of credit.

(c) Competitive Pricing

<u>Authorised Purchasers</u> benefit from competitive prices (although not necessarily the lowest) when placing purchases from <u>Preferred Suppliers</u> on their <u>Account</u>. While Capricorn does not directly negotiate <u>Preferred Supplier</u> prices, <u>Preferred Suppliers</u> are incentivised to ensure that <u>Authorised Purchasers</u> receive competitive prices so that they maximise their sales to <u>Authorised Purchasers</u> and maintain their status as a <u>Preferred Supplier</u>.

(d) Simplified Accounting

An <u>Authorised Purchaser</u> may use their <u>Account</u> to make purchases from <u>Preferred Suppliers</u> or Capricorn and its related companies – they do not need to make individual credit or payment arrangements with each <u>Preferred</u> <u>Supplier</u> or Capricorn and its related companies.

<u>Authorised Purchasers</u> receive one statement for all their purchases made on their <u>Account</u> during each month. <u>Authorised Purchasers</u> may pay the <u>Account</u> using a variety of payment options, including by credit card and direct debit. Members or <u>Authorised Purchasers</u> that are also <u>Preferred Suppliers</u> may also use <u>Reward Points</u> to pay their <u>Account</u> in part or in full.

(e) Capricorn Rewards Program

Capricorn operates the Capricorn Rewards Program. Authorised Purchasers are generally awarded 1½ Reward Points for every \$1.00 or NZ\$1.00 spent through their Account on eligible purchases of goods and services from Preferred Suppliers or Capricorn's related companies. For purchases from a small number of Preferred Suppliers and with respect to Capital Equipment Loans, Reward Points may be and are awarded at a lower rate including of 0.5 and 1 Reward Point for every \$1.00 or NZ\$1.00 spent. Capricorn or Preferred Suppliers may also run promotions where Authorised Purchasers are awarded bonus or additional Reward Points on particular purchases.

<u>Reward Points</u> are not awarded for purchases made directly from Capricorn or in respect of the Capricorn Convention unless the contrary is expressly stated as part of any promotion.

<u>Reward Points</u> may only be redeemed by Members or by <u>Authorised</u> <u>Purchasers</u> that are also <u>Preferred Suppliers</u>. All other <u>Authorised Purchasers</u> may accrue <u>Reward Points</u> but cannot redeem them until becoming a Member.

<u>Reward Points</u> are redeemed in the same currency in which they were awarded on the basis that 100 <u>Reward Points</u> are generally equivalent to \$1.00 or <u>NZ</u>\$1.00. Options for redemption include a wide range of gifts and vouchers and payment in part or full of a Member's <u>Account</u>.

<u>Reward Points</u> are awarded, redeemed and otherwise dealt with in accordance with the Capricorn Rewards Program terms and conditions. The Capricorn Rewards Program terms and conditions do not form part of this <u>Prospectus</u> and are not to be interpreted as part of, nor incorporated into, this <u>Prospectus</u>.

(f) Rebates

Capricorn's constitution provides that Capricorn may pay rebates to Members during a year calculated by reference to the business done by the Member with Capricorn during the year. Rebates may be paid by way of the issue of additional <u>Reward Points</u>.

Rebates are payable only out of the retained earnings of Capricorn and may be declared only by and at the discretion of the <u>Directors</u>.

The present rebate approach is to calculate rebates on the volume of purchases placed on the Member's <u>Account</u> as a proportion of all purchases placed on all Member <u>Accounts</u>. There is no current intention on the part of <u>Directors</u> to change the rebate approach but Capricorn may do so at its discretion.

For example, if the total trading with <u>Preferred Suppliers</u> by all Capricorn Members through their <u>Accounts</u> was \$100,000 and a Member's trading with <u>Preferred Suppliers</u> through their <u>Account</u> was \$100 then as that Member accounted for 0.1% (1/1000th) of the total trading, it would be entitled to 0.1% (1/1000th) of any rebate declared.

<u>Authorised Purchasers</u> that are also either <u>Qualified New Authorised</u> <u>Purchasers</u> or <u>Eligible Suppliers</u> are also eligible to receive any rebates declared subject to the <u>Directors</u>' discretion and the operation of Capricorn's rebate policy.

(g) Capricorn Convention and Events

Capricorn hosts a range of industry events which <u>Authorised Purchasers</u> and <u>Preferred Suppliers</u> may attend, including the following:

- (i) Capricorn's convention, which is usually held approximately once every 18 24 months usually in an overseas location;
- (ii) Gala dinners and tradeshows, which are usually held annually in each geographic zone in which Capricorn operates; and
- (iii) Other networking and training events, which are held throughout metropolitan and regional areas in each geographic zone in which Capricorn operates.

<u>Authorised Purchasers</u> may be entitled to stagger the payments for the Convention over time, rather than having to pay the convention costs up front.

The Convention and events remain a minor operating activity of Capricorn.

(h) Publications and Information

Capricorn makes four regular publications available to Authorised Purchasers:

- (i) Purple Pages®, which is a trade directory of all Preferred Suppliers in their geographic zones that is generally provided annually;
- (ii) Ignition[®], which is a magazine provided to Authorised Purchasers that contains a wide range of information, insights, business advice and Capricorn news that may be of interest and relevance to them;
- (iii) Capricorn Sparks®, which is a catalogue of special offers and advertisements from Preferred Suppliers provided to some Authorised Purchasers, dependent on their applicable geographic zone that is generally provided monthly; and
- (iv) Capricorn's eNewsletter which is a monthly email providing details of both Capricorn and industry news, online access to the Ignition® magazine and Capricorn Sparks® catalogue and upcoming Capricorn events.

Capricorn's website, www.capricorn.coop, through its member portal known as myCAP, allows Authorised Purchasers to review up to date information, including for example details about their Account and any Preferred Supplier specials on offer.

Capricorn also discloses on its website any continuous disclosure notices issued (which will be included in the Corporate Documents section of the website).

(i) Capricorn Travel

Capricorn Travel is a travel agency through which Australian <u>Authorised</u> <u>Purchasers</u>, and the public, may book travel. Capricorn Travel arranges travel requirements for <u>Authorised Purchasers</u> attending the Capricorn convention or other events. Capricorn Travel also offers travel insurance as an authorised representative of a travel insurance issuer.

<u>Authorised Purchasers</u> may charge all services booked through Capricorn Travel to their <u>Account</u> and earn <u>Reward Points</u> on them.

(j) Capricorn Mutual

Authorised Purchasers are eligible to become members of <u>Capricorn Mutual</u> (AFS Licence No. 230038), which offers risk protection products, an alternative to insurance, for personal and business risks on a discretionary basis. Products offered by <u>Capricorn Mutual</u> are developed to suit the needs of <u>Authorised</u> <u>Purchasers</u> in general and include business, home and vehicle protection.

<u>Capricorn Mutual</u> is not an insurance company – it is a discretionary mutual fund that is operated solely for the benefit of its members.

(k) Capricorn Insurance Services

Through its wholly owned subsidiary Capricorn Insurance Services Pty Ltd, Capricorn assists <u>Authorised Purchasers</u> obtain insurance for types of businesses and activities for which <u>Capricorn Mutual</u> does not offer protection. Capricorn Insurance Services Pty Ltd holds an Australian Financial Services Licence (AFS Licence No. 435197) and is authorised to provide financial product advice and deal in general insurance.

(I) Access to Capricorn Knowledge Services

Capricorn provides Members and <u>Authorised Purchasers</u> access to online services:

- (i) Capricorn Service Data®. This online service provides Members and <u>Authorised Purchasers</u> access to the most comprehensive online service information for thousands of vehicles, supporting the service and maintenance of almost any vehicle in line with manufacturers' warranty requirements.
- (ii) AutoBoost®. This online service provides Members and <u>Authorised</u> <u>Purchasers</u> with a range of free and paid tools to help them better run their businesses including amongst others equipment and building maintenance reports, online and print advertising templates and a SMS system.
- (iii) **CAPhub®.** This is Capricorn's online content hub, bringing together articles, interviews, industry analysis and more to help Members and <u>Authorised Purchasers</u> to better run their businesses.
- (iv) Remote Technician Support. Capricorn and Repairify Australia Holdings Pty Ltd (Repairify) have entered into a joint venture agreement that delivers advanced automotive remote diagnostic services to repairers across Australia. Through its revolutionary tools and validated OEM Compatible technology, services, and intelligence, Repairify helps automotive professionals run better businesses through improved diagnostics, calibrations, programming, and workflows.

3.5. Entitlements of a Qualified New Authorised Purchaser or Authorised Purchaser in Australia

(a) Capricorn Membership Structure

Membership in Australia

Membership of Capricorn in Australia has three stages.

- (i) Typically, a person or entity first joins Capricorn by applying to become an <u>Authorised Purchaser</u> and agreeing to the <u>Authorised Purchaser</u> <u>Agreement</u>. At this stage, if the application to become an <u>Authorised</u> <u>Purchaser</u> is accepted, they satisfy some, but not all, of the <u>Membership</u> <u>Criteria</u> set by Capricorn. Generally, the unsatisfied criteria relates to purchasing volume targets that may be set and assessed over a three to 12-month period.
- (ii) An <u>Authorised Purchaser</u> becomes a <u>Qualified New Authorised</u> <u>Purchaser</u> once they have satisfied all the applicable <u>Membership</u> <u>Criteria</u>, typically by meeting the purchasing volume targets over a period. A <u>Qualified New Authorised Purchaser</u> is eligible to apply for <u>Shares</u> under this <u>Prospectus</u>.
- (iii) Once a <u>Qualified New Authorised Purchaser</u> purchases <u>Shares</u>, they are a Member.

Capricorn may withdraw credit and ultimately then terminate an <u>Authorised</u> <u>Purchaser Agreement</u> with any <u>Authorised Purchaser</u> that fails to become a Member within 12 months or earlier in Capricorn's absolute and unfettered discretion (either by failing to satisfy all the <u>Membership Criteria</u> and becoming a <u>Qualified New Authorised Purchaser</u> or, after becoming a <u>Qualified New</u> <u>Authorised Purchaser</u>, failing to subscribe for <u>Shares</u>). This is consistent with Capricorn's co-operative principles of existing to serve its Members and limiting membership to only those people who make, or are likely to make, an economic contribution to Capricorn through actively using their <u>Account</u>.

Membership in New Zealand

In New Zealand, historically due to the different regulatory restrictions around offering <u>Shares</u>, a person will generally apply for <u>Shares</u> and apply to become an <u>Authorised Purchaser</u> at the same time. If the <u>Application</u> for membership is accepted by Capricorn, which requires the person to otherwise satisfy the applicable <u>Membership Criteria</u>, they will join immediately as a Member.

Preferred Suppliers as Members and Authorised Purchasers

A <u>Preferred Supplier</u>, or <u>Authorised Purchaser</u> that is connected to a <u>Preferred</u> <u>Supplier</u> (including by being a related party of the <u>Preferred Supplier</u> or under common control with a <u>Preferred Supplier</u>) may also become a Member of Capricorn through the purchase of All Regions <u>Shares</u>.

The stages of membership for a <u>Preferred Supplier</u> or <u>Authorised Purchaser</u> connected to a <u>Preferred Supplier</u> are similar to those stages described above for membership in Australia. A <u>Preferred Supplier</u> or <u>Authorised Purchaser</u> connected to a <u>Preferred Supplier</u> must (if they have not already) first apply to become an <u>Authorised Purchaser</u> and agree to the <u>Authorised Purchaser</u> <u>Agreement</u>. At this stage, if the application to become an <u>Authorised Purchaser</u>

is accepted, they satisfy some, but not all, of the applicable <u>Membership Criteria</u> set by Capricorn.

An <u>Authorised Purchaser</u> that is a <u>Preferred Supplier</u> becomes an <u>Eligible</u> <u>Supplier</u> once they have satisfied all applicable <u>Membership Criteria</u>, typically by Capricorn assessing the <u>Preferred Supplier</u> as being a small to medium enterprise capable of purchasing meaningful volumes through an <u>Account</u>.

An <u>Eligible Supplier</u>, or an <u>Authorised Purchaser</u> connected to an <u>Eligible</u> <u>Supplier</u> which is also capable of purchasing meaningful volumes through an <u>Account</u>, is eligible to purchase <u>Shares</u> under this <u>Prospectus</u>.

Once an <u>Eligible Supplier</u> or an <u>Authorised Purchaser</u> connected to an <u>Eligible</u> <u>Supplier</u> purchases All Regions <u>Shares</u> they are a Member.

(b) Benefits of Authorised Purchasers that are not Members

<u>Authorised Purchasers</u> that are not Members do not receive any of the rights associated with holding <u>Shares</u> as listed in Section <u>3.1</u> and they do not receive voting rights or dividends.

<u>Authorised Purchasers</u> that are not Members may receive most – but not all - of the benefits listed in Section 3.4 but generally only receive any such benefits on a temporary basis if they do not go on to become a Member.

All <u>Authorised Purchasers</u> may accrue <u>Reward Points</u> but generally cannot redeem them prior to becoming a Member (unless they are also a <u>Preferred</u> <u>Supplier</u>).

An <u>Authorised Purchaser</u> may receive any rebates declared, subject to the <u>Directors</u> discretion.

Exceptions may be made to permit <u>Authorised Purchasers</u> that are not Members to redeem Rewards Points and receive all non-<u>Shares</u> related benefits of being a Member. This includes where, for example, there are regulatory, internal governance or religious reasons that restrict an <u>Authorised</u> <u>Purchaser</u> from holding <u>Shares</u> or otherwise becoming a Member.

(c) Capricorn Alumni

The Capricorn alumni is for Members who no longer meet Capricorn's constitutional or trading requirements to continue as a Member, but who have been valued Members for many years in the past and who still want to remain part of Capricorn and access many of its services.

Capricorn alumni are not eligible to receive rebates or hold <u>Shares</u> and therefore do not receive any of the rights associated with holding <u>Shares</u> as listed in Section <u>3.1</u>, including voting rights or dividends.

Capricorn alumni may receive most – but not all – of the benefits listed in Section <u>3.4</u>. Credit provided to Capricorn alumni is not under the <u>Authorised</u> <u>Purchaser Agreement</u> but amended terms and conditions reflecting the personal and non-trade nature of such credit. Capricorn alumni may accrue and redeem <u>Reward Points</u>.

Directors, Senior Management

and corporate governance



4. DIRECTORS, SENIOR MANAGEMENT & CORPORATE GOVERNANCE

4.1. The Directors

The <u>Directors</u> are responsible for protecting the rights and interests of Members and are accountable to them for the overall direction, performance and governance of Capricorn.

Most <u>Directors</u> are drawn from the Members in the geographic zones in which Capricorn operates, as set out in Capricorn's constitution. Further information on the election, appointment and removal of <u>Directors</u> is contained in Section <u>3.1(a)</u>.

It is planned that there will be an election for a Director held in early 2025 (prior to the <u>Closing Date</u> under this <u>Prospectus</u>) for the South Australia and Northern Territory zone. The prior Director from this zone, Peter Stewart, did not stand for re-election in 2024 and there were no eligible nominations received by closing of the initial nomination period, so a second election process has been commenced, with a nomination period having opened on 28 October 2024.

<u>Directors</u> may also appoint up to three independent (i.e. non-Member) non-executive <u>Directors</u>. <u>Directors</u> Martin-Williams, Pirone and Vinci have been appointed as independent non-executive <u>Directors</u>.

All of Capricorn's Directors are non-executive Directors.

Name	Member	Geographic Zone
Mark Rowe (Chair)	Yes	Queensland
Mark Cooper	Yes	Victoria and Tasmania
James Candish	Yes	New Zealand
Lydia Stjepanovic	Yes	New South Wales and the Australian Capital Territory
Nigel Oborne	Yes	Western Australia
Samantha Martin-Williams	No	Not applicable – Independent Director
Mario Pirone	No	Not applicable – Independent Director
Donna Vinci	No	Not applicable – Independent Director

At the date of this **Prospectus**, Capricorn's **Directors** are as follows:

4.2. Director Profiles

All Member elected zone-based <u>Directors</u> are and have been active business operators in an automotive business in the geographical region from which they have been elected.

The independent <u>Directors</u> bring a set of skills and expertise that complements the experience and expertise of the Member elected <u>Directors</u>.

The most recent Annual Report contains a profile of all current Directors except for Director Martin-Williams who was elected after publication of the Annual Report. Her profile is included below.

Samantha Martin-Williams

Samantha Martin-Williams (Sam) was first appointed as an Independent Director in October 2024 and is a member of Capricorn's Audit and Risk Committee and the Capricorn Relationship Committee.

Sam is a professional company director with 30 years of experience across highly regulated finance, infrastructure, resources, education, and technology sectors. Sam currently serves as the current Chair of NGM Group Australia, one of Australia's largest customer-owned, multi-branded banks, and Deputy Chair at Newcastle Airport Ltd, a Board Director at Fishburners, and a Division Councillor at the Australian Institute of Company Directors.

Sam provides specialist advice on human capital, emerging technologies, and contemporary governance. Sam is a former Telstra Businesswoman of the Year, a Fellow of the Australian Institute of Company Directors, and a Professor of Practice at the University of Newcastle, Australia. Sam has degrees in Commercial Law, Industrial Relations, and Business, having also completed executive education at MIT Sloan, Harvard Business School, and INSEAD.

4.3. Director Remuneration and Shareholdings

(a) Directors' Interests

Except as set out below, no <u>Director</u> (or entity in which they are a Partner, Director or Associate) has, or has had in the two years before the date of this <u>Prospectus</u>, any interests in:

- (i) the formation or promotion of Capricorn;
- (ii) property acquired or proposed to be acquired by Capricorn in connection with its formation or promotion or the <u>Offer</u>; or
- (iii) the <u>Offer</u>,

and no amounts have been paid or agreed to be paid and no value or other benefit has been given or agreed to be given to:

- (i) any <u>Director</u> to induce him or her to become, or to qualify him or her as, a <u>Director</u>; or
- (ii) any <u>Director</u> of Capricorn for services which he or she (or any entity in which they are a Partner or Director) has provided in connection with the formation or promotion of Capricorn or the <u>Offer</u>, except as disclosed in this <u>Prospectus</u>.

(b) Directors' Shares

Details of the <u>Shares</u> held or controlled by <u>Directors</u> as at the date of this <u>Prospectus</u> are set out below:

Shareholding of Directors	No of Shares
Lydia Stjepanovic	30,406
James Candish	20,644
Mark Rowe	328,421
Mark Cooper	242,920
Nigel Oborne	66,151
Samantha Martin-Williams	Nil
Mario Pirone	Nil
Donna Vinci	Nil
TOTAL	688,542

In all cases, the <u>Shares</u> are not held directly by a <u>Director</u> but by an affiliate company which is a Member and of which the <u>Director</u> is a director.

Under Capricorn's constitution independent <u>Directors</u> (currently <u>Directors</u> Martin-Williams, Pirone and Vinci) cannot own <u>Shares</u>. All other <u>Directors</u>, being Members of Capricorn or interested parties in Members of Capricorn, are interested in the <u>Offer</u> to the extent that they, or the companies that they are affiliated with, will be eligible to apply for <u>Shares</u> under this <u>Prospectus</u>.

(c) Directors' Remuneration

At the annual general meeting on 26 October 2024, Members passed an Ordinary Resolution to increase the maximum amount of non-executive Directors' fees. Until otherwise determined by Member resolution at any subsequent AGM, the maximum amount of non-executive <u>Directors</u>' fees (including statutory superannuation entitlement) is set by Members at \$1,525,000 for each financial year.

A summary of <u>Director</u> remuneration for the year ended 30 June 2024 is set out below.

<u>Directors</u> are also entitled to various non-cash benefits. Non-cash benefits may include Capricorn paying for <u>Director</u> attendance at the Capricorn convention, and paying <u>Director</u> phone and internet expenses.

Remuneration of Directors for the year ended 30 June 2024

	Salary and Fees	Superannuation	Total
	\$	\$	\$
Mark Cooper	196,644	21,631	218,275
Bruce Rathie	106,907	11,760	118,667
Mario Pirone	124,820	_1	124,820
Peter Stewart	102,824	11,311	114,135
Donna Vinci	116,534	12,818	129,352
Lydia Stjepanovic	112,450	12,370	124,820
Nigel Oborne	102,824	11,311	114,135
Mark Rowe	102,824	11,311	114,135
James Candish ²	72,202	7,942	80,144
Phillip Saxton ³	35,024	3,852	38,876
	1,073,053	104,306	1,177,359

¹ Mario Pirone has a superannuation exemption that results in the amount being paid as salary and fees.

² James Candish was appointed as a Director on 18 October 2023

³ Phillip Saxton retired as a Director on 18 October 2023.

4.4. Senior Management

Capricorn is currently led by Mr Bradley Gannon, who was appointed by the Capricorn Board and commenced the role on 1 January 2025. Mr Gannon was previously Capricorn's Chief Executive Officer Automotive. Profiles of all of the senior executives who make up the senior management team, including Mr Gannon, are available on the Capricorn public website.

4.5. Corporate Governance

Corporate governance is the framework of rules, relationships, systems and processes within and by which authority is exercised and controlled in companies. It influences how the objectives of the company are set and achieved, how risk is monitored and assessed and how performance is optimised.

There is no single model of good corporate governance. For Capricorn what constitutes good corporate governance will evolve with its changing circumstances and as such will be tailored to meet those circumstances.

Capricorn has voluntarily adopted the recommendations in the corporate governance principles released by the Business Council of Cooperatives and Mutuals and entitled <u>Cooperatives and Mutual Enterprises (CME) Governance Principles Edition 1.2</u> to the extent that they are complementary and would add value to the operations of

Capricorn. These CME Governance Principles are adapted for cooperatives and mutuals from the ASX Corporate Governance Council <u>Corporate Governance</u> <u>Principles and Recommendations 4th Edition</u>.

Details of Capricorn's corporate governance policies and procedures are set out in the Corporate Governance Statement in the most recent Annual Report which may be viewed online in the Corporate Documents section of the Capricorn website at www.capricorn.coop.

Financial Information about Capricorn



5. FINANCIAL INFORMATION ABOUT CAPRICORN

5.1. Financial Performance and Position of Information

Summary information in relation to the net assets, cash and cash equivalents, revenue, other revenue, and profit before tax is set out in Section <u>1.1</u> against 'What is Capricorn's financial position and performance?'.

A detailed financial position of Capricorn and the <u>Capricorn Group</u> is provided in the Annual Report for each of the years ended 30 June 2024, 30 June 2023 and 30 June 2022 and in the <u>Half Year Reports</u> for each six months ended 31 December 2024 and 31 December 2023. The <u>Annual Reports</u> and Half Year Reports include a Statement of Profit or Loss, Statement of Other Comprehensive Income, Statement of Financial Position and Statement of Cash Flows.

The <u>Annual Reports and Half Year Reports</u> have been lodged with <u>ASIC</u> to be incorporated into this <u>Prospectus</u> pursuant to Section <u>712</u> of the Corporations Act.

You should note that past performance is not a guide to future performance.

5.2. Effect of the Offer on the Financial Position of Capricorn

As set out in Section <u>1.2</u> under the heading "What is the purpose of the <u>Offer</u> and how will the proceeds be used?" the funds raised under this <u>Offer</u> will be used by Capricorn for working capital requirements and other general corporate purposes.

The purpose of the <u>Offer</u> is not tied to raising capital for any specific or immediate financial purpose of Capricorn. It is to provide access to membership of Capricorn.

Capricorn had current cash and cash equivalents on hand of \$100.9 million as at 31 December 2024 (compared to \$75.8 million as at 30 June 2024 and \$100.8 million as at June 2023). As per the <u>Half Year Reports</u> as at 31 December 2024, the consolidated group had \$139.0 million (compared to \$107.3 million as at 30 June 2024).

The amount of funds raised under the <u>Offer</u>, and its effect on the financial position of Capricorn, cannot be readily assessed as it will depend on the number and type of <u>Shares</u> applied for. The expenses of the <u>Offer</u> will be incurred and paid by Capricorn in any event.

5.3. Cash Commitments

Capricorn has made no material cash commitments, either in terms of its investment activities or outside of its normal business activities.

5.4. Sale of Property

The property at 28 Troode Street, West Perth, Western Australia, being Capricorn's former head office, was classified in the Annual Report as being held for sale. On 29 November 2024, the property was sold to a third party for \$10.25 million.

5.5. No Material Adverse Change

A detailed financial position of Capricorn is set out in the <u>Annual Report</u> for the year ended 30 June 2024 and the Half Year Report for the six months ended 31 December 2024. This has been supplemented by further information contained in this <u>Prospectus</u>. Other than as stated in this <u>Prospectus</u>, there has not been any material adverse change to the financial condition of Capricorn.

5.6. Right to Obtain a Copy of Annual Report and Disclosure Notices

A copy of the <u>Annual Report</u> has been lodged with <u>ASIC</u> to be incorporated into this <u>Prospectus</u> pursuant to Section <u>712</u> of the Corporations Act.

Capricorn will provide a copyv of the <u>Annual Report</u>, as lodged with <u>ASIC</u>, free of charge, to any person who asks for a copy of the document before the <u>Closing Date</u> by contacting Capricorn on 1800 327 437 (Australia) or 0800 401 444 (New Zealand). Alternatively, the <u>Annual Report</u> may be viewed on the Capricorn website as part of the Corporate Documents section at <u>www.capricorn.coop</u>.





6. INVESTMENT RISKS

Before accepting the <u>Offer</u>, you should read this <u>Prospectus</u> in its entirety and consider whether Capricorn <u>Shares</u> are suitable securities for you to subscribe for, having regard to your own investment objectives, personal and financial circumstances and the risk factors that could affect the financial performance of Capricorn.

The following are the key risk factors associated with Capricorn and any investment in <u>Shares</u>.

The risk factors have been categorised as follows:

- (a) Risks specific to the <u>Shares;</u>
- (b) Risks specific to the operations of Capricorn; and
- (c) General risks associated with any investment in <u>Shares</u>, including recently emerging macro-economic risks such as climate change.

This list of risks is not exhaustive. These risk factors may, individually or in combination, materially and adversely affect the future profitability, financial position, financial performance, cash flows, growth of Capricorn, the value of the <u>Shares</u>, the outcome of any investment in Capricorn and the benefits associated with being a Member of Capricorn.

Some of the risks may be mitigated by using safeguards and appropriate systems and actions put in place by Capricorn.

6.1. Risks specific to the Shares

There are specific risks associated with the rights attached to the <u>Shares</u>.

In addition, there are risks associated with the other benefits associated with being a Member that may affect the value of any investment in the <u>Shares</u>.

(a) Capricorn may change the terms on which the Account, other credit or any other benefit of Membership is provided

All Members are <u>Authorised Purchasers</u> and have one or more <u>Accounts</u> with Capricorn. Capricorn may alter the terms and conditions on which the <u>Account</u> is provided. Capricorn has the right to withdraw or limit credit provided via the <u>Account</u> without notice. Capricorn may also make other non-credit related changes to the <u>Account</u> on no less than 30 days' written notice.

If Capricorn exercises such rights, there is a risk that the <u>Account</u> and the credit via the <u>Account</u> is no longer available or only available in a form that would no longer meet the needs of a Member.

Further, as ongoing operation of the <u>Account</u> in accordance with its terms and conditions is part of the <u>Membership Criteria</u>, there is a risk that such changes may affect the ability of a Member to comply with the <u>Membership Criteria</u> on an ongoing basis.

Equally, Capricorn may alter or change the benefits of Membership in the future with the associated risk this may affect the benefits a Member derives from being a Member of Capricorn.

(b) Membership Criteria must be satisfied on an ongoing basis

As set out in Section <u>1.2</u> under the heading "What is the Criteria for becoming a Member?" Capricorn's constitution requires that Members of Capricorn must meet the <u>Membership Criteria</u> on an ongoing basis.

There is a risk that a Member may at some point in the future no longer meet the <u>Membership Criteria</u> and therefore that a Member may become ineligible to remain a Member. This may be due to a change in the Member's circumstances or due to a change made by Capricorn which affects the Member's ability to meet the <u>Membership Criteria</u> (which may occur in the circumstances referred to in Section <u>6.1(a)</u> above).

In such circumstances, subject to complying with the requirements of the Corporations Act and Capricorn's constitution, Capricorn may take steps that result in the removal of a person as a Member of Capricorn including through the compulsory sale of the Member's <u>Shares</u>.

If a Member's <u>Shares</u> are compulsorily sold, the Member may not receive the full amount of the <u>Issue Price</u> of the <u>Shares</u>, in particular expenses incurred in the sale may be deducted from the proceeds and any remaining processes setoff against amounts owed by the Member to Capricorn (refer to Section <u>3.2(b)</u> for further detail on compulsory sale of a Member's <u>Shares</u>).

Further, the Member would no longer be entitled to the rights and privileges of being a Member of Capricorn (information about which is set out in Section <u>3.4</u>), which may have additional adverse financial consequences for the Member.

(c) Capricorn may not declare dividends

There is no guarantee that dividends will be paid on <u>Shares</u> in the future as this is a matter that depends on the financial performance of Capricorn and is at the discretion of the <u>Directors</u>. The ability of Capricorn to pay dividends and the quantum thereof in the future is dependent upon many factors, including:

- (i) the ability of Capricorn to generate profits;
- (ii) the overall financial health of Capricorn; and
- (iii) the prevailing cash requirements of Capricorn at the relevant time and as part of future plans.

Generally, there will be factors that affect the ability of Capricorn to pay dividends, and the timing of paying any dividends, that will be outside the control of Capricorn and its <u>Directors</u>.

In addition, Capricorn has not adopted a dividend policy for the <u>Shares</u>. It has no stated intent about paying any portion of profits as a dividend. Even if Capricorn is in a financial position to pay a dividend, the <u>Directors</u> may not declare one. Instead they may decide that Capricorn is to retain funds, for example, for ongoing operational or development purposes.

In considering whether to declare a dividend and, if declared, the amount of any dividend, <u>Directors</u> may consider the mix of returns provided to <u>Authorised</u> <u>Purchasers</u> and Members through direct financial returns such as dividends, <u>Reward Points</u> and rebates and indirect returns such as the provision of services.

The past performance of Capricorn, including dividends declared, is no indication of future returns.

(d) There is no liquid market for Shares and no prospect of capital appreciation

<u>Shares</u> in Capricorn are not liquid as explained below.

There is no active secondary market for the <u>Shares</u> and Capricorn's constitution prohibits <u>Shares</u> being quoted on any stock exchange.

To provide some means for Members to sell their <u>Shares</u>, Capricorn operates, and intends to continue operating, a Share buyback program.

In accordance with the Corporations Act, the Share buyback program requires annual approval by Members by way of <u>Special Resolution</u>.

The terms of the Share buyback program provide that the purchase price payable by Capricorn per Share will not exceed the <u>Issue Price</u> per Share. This, when combined with the illiquidity of the <u>Shares</u> and the limited transferability, means that there is no prospect of the <u>Shares</u> appreciating in capital value and Capricorn's ability to conduct any buyback will depend upon Capricorn having enough liquidity at the time of any buyback.

6.2. Risks Specific to the Operations of Capricorn

There are specific risks associated with the operations of Capricorn which could have a material adverse effect on Capricorn's financial position, financial performance, cash flows or ability to pay rebates or dividends.

(a) Capricorn does not have a diversified source of trading income

Capricorn derives most of its trading income from the service fee it receives on payments made to <u>Preferred Suppliers</u> in respect of the purchases from <u>Preferred Suppliers</u> placed by <u>Authorised Purchasers</u> on their <u>Accounts</u>. Capricorn's material trading income is not from a diversified range of activities meaning any material adverse impact on the trading income from this source, including by way of bad debts (as discussed in Section 6.2(b) below) or lack of growth in the number or spend of <u>Authorised Purchasers</u>, will negatively affect Capricorn's performance in a material way.

Capricorn's <u>Authorised Purchasers</u> are predominantly from the automotive industry and allied industries. They are typically independent general repairers, specialist technicians, collision repairers and mechanics. Any material impact on those industries, including in terms of overall financial performance, ability to service, repair or maintain vehicles, demand factors, consolidation and downsizing, may negatively affect Capricorn's performance in addition to other broader industry risks described below.

Capricorn has and will continue to identify and assess potential diversification opportunities that may allow it to leverage its current resources and capabilities to both reduce overall risk through diversification and improve returns to Members. There is, however, no certainty that it will be successful in doing this or that the benefits of doing so will exceed any costs. A key part of Capricorn's strategy is future-proofing our industry. An overarching objective of Capricorn's investment strategy is to prudently manage its financial assets in a manner that supports its strategic priorities and to safeguard and grow its capital over time. The strategy is required to be flexible and responsive to both current and future practices, whilst governing the management of funds for the applicable time frame.

(b) Capricorn is subject to credit risk

Capricorn provides credit to its <u>Authorised Purchasers</u> via the <u>Accounts</u> and extended lending to approved Members through CAPezifinance and other direct-lending products.

Capricorn is exposed to credit risk in respect of the <u>Account</u> and other direct lending products. Capricorn is generally obliged to pay the <u>Preferred Supplier</u> for goods supplied to <u>Authorised Purchasers</u> regardless of whether the <u>Authorised Purchasers</u> pay Capricorn.

There is a risk that the losses suffered by reason of <u>Authorised Purchasers</u> failing to meet their payment obligations or Members failing to make payments under their CAPezifinance and other direct-lending products could materially adversely affect Capricorn's financial position if these failures were widespread and substantial.

(c) The value of Capricorn's investment portfolio may fluctuate

As per the Half Year Report as at 3 December 2024 Capricorn's assets include an investment and property portfolio (including investments in unit trusts, bonds, hybrid securities, venture capital funds and unlisted shares) of \$199.5 million compared to \$207.8 million as at 30 June 2024 and \$183.4 million as at 30 June 2023. On 29 January 2024, Capricorn entered into an agreement to subscribe to \$7,175,000 worth of shares in ASX listed company Spenda Ltd. As a result of the subscription Capricorn has become a substantial shareholder in Spenda Ltd and this matter was disclosed as required to the ASX. In addition to this subscription, Capricorn made on-market share purchases and the total number of shares it now holds is 626,575,206. In November 2024, Spenda Ltd issued Capricorn an Option to purchase 100,000,000 shares at an exercise price of \$0.0175 with an expiry date of 12 months from the date of issue. The Option agreement has not been exercised.

Capricorn's investment policy is regularly reviewed by the <u>Directors</u>. Capricorn will continue to review its capital position to ensure it maximises returns to Members over the long-term while managing risk.

Fluctuations in the value of Capricorn's investment portfolio can materially affect the annualised financial performance of Capricorn in the short term.

(d) Capricorn has the benefit of regulatory relief instruments that may be altered or removed

Capricorn has the benefit of several regulatory relief instruments:

 Legal immunity conferred by the Australian Competition and Consumer Commission (ACCC) effective from 4 May 2007 under notification N92888 for conduct that may amount to third line forcing on the basis that it could be construed that Capricorn offers finance on the condition that a Member or <u>Authorised Purchaser</u> acquire products from Suppliers as nominated third parties.

- Exemption granted by the Australian Transaction Reports and Analysis Centre (AUSTRAC) on 25 July 2017 exempting the operation of the <u>Account</u> from provisions of the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006*.
- Exemption granted by <u>ASIC</u> by <u>ASIC</u> Instrument 18-0731 effective from 2 October 2018 exempting the operation of Capricorn's Share buyback program from certain provisions of the Corporations Act relating to selective buyback schemes.
- Exemption granted by the New Zealand Ministry of Justice effective 9 March 2021 and expiring 9 March 2026 exempting the operation of the <u>Account</u> from provisions of the Anti-Money Laundering and Countering Financing of Terrorism Financing Act 2009.
- Exemption granted by <u>ASIC</u> by <u>ASIC</u> Instrument 21-0696 effective from 5 October 2021 exempting Capricorn's offering of <u>Shares</u> from certain provisions of the Corporations Act relating to the offer of securities at or because of an unsolicited meeting (commonly known as anti-hawking).

If the ACCC were to remove the immunity provided under notification N92888 and it was subsequently found that Capricorn was or had been engaged in third line forcing, or other activities contrary to the ACCC then Capricorn's mode of business may need to change, and Capricorn could face pecuniary penalties. Other remedies that the ACCC could pursue include orders for the payment of damages, injunctions and declarations.

The <u>Directors</u> considers that the risk of the ACCC removing the immunity and taking such action as remote. In addition, the prohibitions on third line forcing are no longer absolute as they were at the time Capricorn received the benefit of the immunity, and now require a purpose, effect or likely effect of substantially lessening competition to be proven.

If either AUSTRAC, <u>ASIC</u> or the New Zealand Ministry of Justice were to cancel any of the exemptions provided, Capricorn would have to make significant changes to the way it carries out certain core activities, including the opening of new <u>Accounts</u> and the offering of <u>Shares</u> to Members. These changes would also require Capricorn to incur additional administrative costs on an ongoing basis. For example, without the exemptions granted by AUSTRAC and the New Zealand Ministry of Justice, Capricorn would be required to complete significant additional due diligence and identification activities on Members, delaying and in some cases preventing the opening of Accounts.

(e) Capricorn may provide financial support to Capricorn Mutual

Capricorn has in the past and may in the future provide financial support to <u>Capricorn Mutual</u>.

Previous financial support provided to <u>Capricorn Mutual</u> has been subordinated with any repayment subject to <u>ASIC</u> giving written consent.

If any financial support is provided to <u>Capricorn Mutual</u> and not repaid within its terms, then Capricorn may be exposed to financial loss.

(f) Capricorn's reliance on information systems

Capricorn relies on its information systems to operate its core business of providing credit to <u>Authorised Purchasers</u>, Members and <u>Preferred Suppliers</u> and to provide offerings outside its core business. It also relies on its information systems to provide its financial management system, share registry system and manage its relationships with <u>Authorised Purchasers</u>, Members and <u>Preferred Suppliers</u> as well as to service the members of <u>Capricorn Mutual</u> under management agreements entered with <u>Capricorn Mutual</u> by CRS and CMM as described in Section <u>7.2</u>.

Capricorn regularly invests in new digital capabilities and upgrades to its existing core systems. Investments in technology are treated in the financial statements in accordance with the relevant accounting standards.

Any failure of core systems, or any failure or delay in developing them to meet current and future business needs of Capricorn, competing in an environment where the delivery of services is increasingly digitised, may adversely affect Capricorn's performance.

(g) Capricorn is subject to technology related risks

Capricorn relies on various information systems, technology and software products to efficiently carry out its business.

Capricorn needs to ensure that it has in place appropriate security and risk management systems and procedures to ensure that data is protected and that systems are maintained to meet the demands of Capricorn's business.

There is a risk that if such measures are not adequate, then Capricorn's systems may fail or be compromised, including through loss or theft of data. Any failure or compromise of Capricorn's systems may adversely affect Capricorn's performance. It could cause financial and reputational damage or the incurrence of penalties where regulatory action is brought against Capricorn in respect of any failure or compromise.

Capricorn relies on several third-party software and hardware providers to assist with the carrying out of its business. There is a risk that the third-party software provider may not be able to continue to provide Capricorn with these services or may not provide them in the manner required by Capricorn to efficiently carry out its business. Any significant interruption to Capricorn's use of software and hardware provided by these third parties could adversely impact Capricorn's business, operating results and financial position.

Capricorn relies on the CAPlink system to obtain information from most <u>Preferred Suppliers</u> about what purchases <u>Authorised Purchasers</u> have made from <u>Preferred Suppliers</u> using their <u>Account</u>.

Capricorn has licensed the CAPlink system from Spenda Limited, who developed the CAPlink system specifically for Capricorn. Spenda provides ongoing maintenance and development services in respect of the CAPlink system.

Capricorn relies on information from the CAPlink system to: (i) issue statements and make payment to <u>Preferred Suppliers</u>; (ii) issue statements to and seek payments from <u>Authorised Purchasers</u>; (iii) assist in managing the ongoing provision of credit to <u>Authorised Purchasers</u>.

A failure of the CAPlink system could materially adversely affect Capricorn's business as it would have to rely on manual and other systems to identify purchases made by <u>Authorised Purchasers</u> from <u>Preferred Suppliers</u> using their <u>Account</u>.

Capricorn recently engaged Spenda to carry out foundational work in relation to a digital service delivery initiative to enable <u>Authorised Purchasers</u> to charge purchases made from <u>Preferred Suppliers</u> online directly to their Account. The parties have entered into a further agreement for Spenda to undertake the build and implementation of the project. The implementation is now complete, and Capricorn has commenced onboarding suppliers.

As outlined in subparagraph (c) above, Capricorn has also made an investment in Spenda and is now a substantial shareholder of the company.

(h) Capricorn's arrangements with Preferred Suppliers may change

To receive the trading benefits described above in Sections 3.4(a) to (f) in respect of any goods or services purchased, <u>Authorised Purchasers</u> must make the purchases on their <u>Account</u> and from <u>Preferred Suppliers</u>.

For Capricorn to receive the service fee earned on payments made to <u>Preferred</u> <u>Suppliers</u> for Capricorn's trading income, Capricorn must have contractual arrangements in place with the <u>Preferred Suppliers</u>. Although Capricorn has contractual arrangements in place with each of its <u>Preferred Suppliers</u>, there is a risk that the contractual arrangements may be terminated early or not be extended on expiry or, if extended, not be extended on as favourable terms. <u>Preferred Suppliers</u> may also be subject to a skills shortage, which could impact the trading income Capricorn receives from the service fee if it prevents <u>Preferred Suppliers</u> from being able to supply required goods and services to Capricorn Members resulting in a substituted purchase not taking place through the <u>Account</u>.

While Capricorn considers that it has sufficient resources and expertise to identify an alternative <u>Preferred Supplier</u> in the event that a <u>Preferred Supplier</u> ceases to have a contractual arrangement with Capricorn, there is a risk that the alternative <u>Preferred Supplier</u> may not offer the same trading terms or range of goods and services which may have an impact on both the financial position of Capricorn and the pricing of and goods and services available to <u>Authorised Purchasers</u>.

(i) Competition

An increase in competition from existing competitors, new competitors or both may negatively affect Capricorn's performance. Competition in the automotive industry, from where Capricorn draws its <u>Authorised Purchasers</u>, could lead to consolidation and down-sizing of independent automotive repairers which in turn could negatively affect Capricorn's performance.

(j) Personnel

The loss of key <u>Directors</u> or senior executives, a change in <u>Directors</u> or senior executive team or the failure to attract additional skilled individuals to key roles, could have a material adverse effect on Capricorn's operations and is a considerable risk in the current employment market.

(k) Climate Change

A significant portion of Capricorn's <u>Authorised Purchasers</u> and <u>Preferred</u> <u>Suppliers</u> are directly involved in products and services supporting the aftermarket care of vehicles powered by internal combustion engines that require fuels and lubricants primarily derived from oil.

The use of oil and associated generation of greenhouse gas emissions is recognised as a contributor to global warming, greenhouse effects and potentially climate change. As is evidenced by the recent 2024 United Nations Climate Change Conference, more commonly referred to as COP29, held in Baku, Azerbaijan, from 11 November to 22 November 2024, climate change is receiving an increasingly global focus.

Many governments or governmental bodies, including those in Australia and New Zealand have introduced or are contemplating regulatory change in response to the potential impacts of climate change and greenhouse gas emissions. The Australian Federal Government has announced strict emissions standards for new petrol and diesel-powered vehicles, planned for introduction from 1 January 2025 To the extent that these regulatory mechanisms affect the production or use of vehicles powered by internal combustion engines, including through an increase in the prevalence of electric vehicles, they could have a material adverse effect of the businesses of Capricorn's <u>Authorised Purchasers</u> and <u>Preferred Suppliers</u>. This could in turn have a material adverse effect on Capricorn's operations.

(I) Industry Risks

Capricorn operates across a diverse range of industry sectors and maintains a strong presence within the automotive and financial services industries. General risks in relation to these industries include the impact of changes in the supply chain, changes to manufacturers and service/fund providers including in respect of extended vehicle warranties and servicing regimes, skills shortage, regulation, competition, global demand for resources, climate change, political environment and changes in technology.

These industry risks may individually or in combination materially negatively affect Capricorn's performance.

(m) Financial Services Risks

There are risks which arise directly or indirectly from the financial services provided by Capricorn in Australia and New Zealand either directly or through its related companies, including CSFS. These risks are described below:

- (i) **Risks of bad debts.** There is the risk in any direct lending by Capricorn that it may suffer losses by reason of a debtor failing to meet their contractual obligations or Capricorn failing to recover the full amount from the debtor or from any secured property.
- (ii) **Cash flow risk.** The risk in operating a direct funding model of Capricorn being unable to meet its financial commitments as and when they fall due because of a mismatch between funding commitments and cash flow.

(n) Sovereign Risk

Capricorn does business on a national and an international level. There are certain risks inherent in doing business on a national and an international level, such as unexpected changes in regulatory requirements, exchange controls, taxation, tariffs, customs and other trade barriers, difficulties in staffing and managing foreign operations, political uncertainty, expropriation, nationalisation and war. There may also be fluctuations in currency exchange rates, technology export and import restrictions or prohibitions and delays from customers, brokers or government agencies. Any of these could impact the success of Capricorn's operations.

(o) Exit or Retreat

Capricorn operates across a diverse range of markets and any exit or retreat from a market may damage the Capricorn brand or incur liabilities or impose obligations on Capricorn on exit from such markets including but not limited to employee severance and redundancy payments and damages claims from <u>Authorised Purchasers</u> and <u>Preferred Suppliers</u> in the applicable market which may negatively impact on Capricorn's performance.

(p) Capricorn is subject to reputational risk

Capricorn relies heavily on its reputation and the quality of its services to grow its business. Reputation risk may arise through the actions of Capricorn and adversely affect the perception of Capricorn held by Members, <u>Prospective Members</u>, <u>Preferred Suppliers</u>, Regulators or other key stakeholders. Such risk may arise from any adverse Member experience, inappropriate people behaviours or other people matters, legal or regulatory non-compliance, ethical issues and conflicts of interest. Any event negatively affecting Capricorn's reputation may impact financial performance and the willingness of Members to use Capricorn's products and services, <u>Prospective Members</u> to become Members, <u>Preferred Suppliers</u> to remain associated with Capricorn and new suppliers to join Capricorn as <u>Preferred Suppliers</u>.

6.3. General Risks

There are numerous widespread general risks associated with any shareholding in any company or business which could have a material adverse effect on the financial position, financial performance, cash flows or ability to pay rebates or dividends including in respect of Capricorn.

(a) Changes in Economic Conditions

Capricorn and the industries they operate in are affected by domestic and international business conditions, geopolitical events, general movements in local and international stock and property markets, investor sentiment, inflation rates, interest rates, exchange rates, the ability to access debt and equity capital markets and government fiscal, monetary and regulatory policies. Rapid changes or prolonged deterioration to any of the above factors may have a material adverse effect on the financial performance, financial position, cash flows, distributions and growth prospects of Capricorn.

(b) Force Majeure Events

An act of terrorism, natural disaster, social disorder or outbreak of hostilities within or outside of Australia or New Zealand may adversely affect consumer spending and confidence. Any such event may affect the financial performance of Capricorn.

(c) Financial Risks

Given the nature of commerce there remains an inherent risk that at some point in the future Capricorn may not be able to meet its ongoing operational and financial commitments.

(d) Regulatory Risks

Capricorn is required to comply with a range of laws and regulations specific to Australia and New Zealand.

These different regulatory regimes include laws and regulations specific to:

- (i) the financial services, insurance and protection and travel industries;
- (ii) securities;
- (iii) privacy;
- (iv) competition;
- (v) occupational health and safety; and
- (vi) taxation laws.

Changes in government legislation, policies and taxation regimes, accounting practices, government intervention and changes in government in Australia or New Zealand may affect the compliance costs and financial performance of Capricorn or continued operation of the Capricorn business model.

Further, a failure to comply with laws and regulations could expose Capricorn to litigation or regulatory action which could have a materially adverse effect on Capricorn's future financial performance.

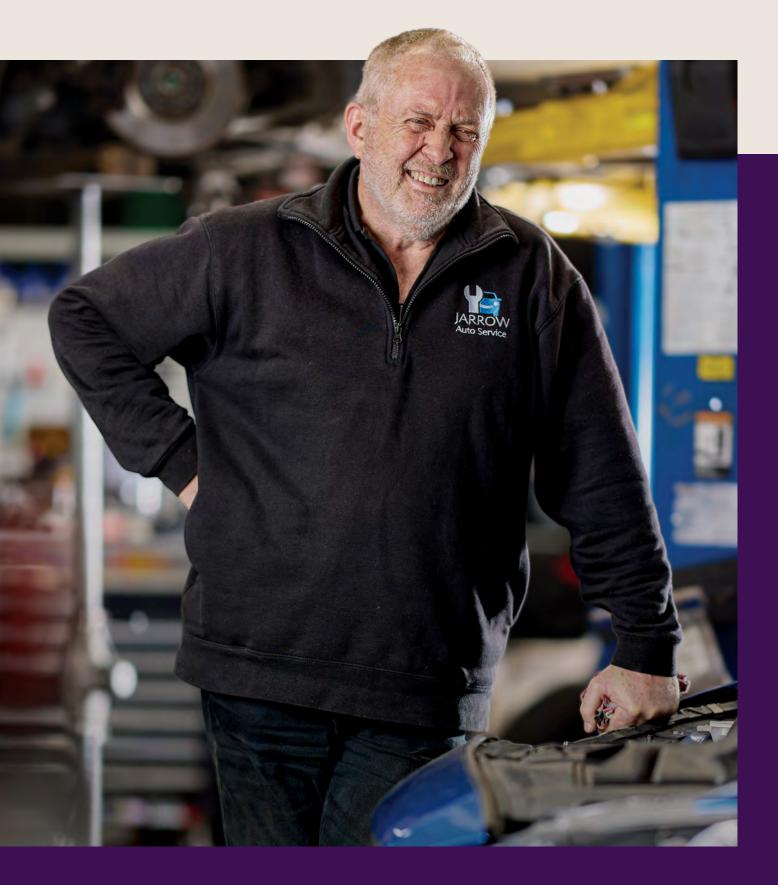
(e) Taxation Risks

Any change to the current rate of company income tax in any of the jurisdictions where Capricorn businesses operate may impact on financial performance and cash flows and the ability to pay rebates or dividends, which could impact returns to Members.

Any changes to the current rates of income tax applying to individuals and trusts may similarly impact on Members' returns.

Tax liabilities are the responsibility of each individual Member. Capricorn is not responsible for taxation or penalties incurred by Members. Members should seek independent advice from their professional taxation advisors to ascertain the tax implications of their membership with Capricorn.

Additional Information



7. ADDITIONAL INFORMATION

7.1. Taxation Implications

Neither Capricorn nor the <u>Directors</u> give any advice regarding the taxation consequences of you being issued <u>Shares</u> under this <u>Prospectus</u>, as it is not possible to provide a summary that adequately addresses the possible taxation position of all investors. If you are considering applying for <u>Shares</u> you should seek professional advice on the taxation implications of acquiring, holding or disposing of the <u>Shares</u>.

Capricorn and its advisors and officers do not accept any responsibility or liability for any taxation consequences to investors in respect of the issue of <u>Shares</u> under this <u>Prospectus</u> or in respect of <u>Reward Points</u> or rebates.

The tax treatment of dividends and specifically the availability of franking credits or imputation credits will vary for Members located in Australia and New Zealand depending on the tax paid by Capricorn in the respective jurisdictions. Capricorn advises all Members of the availability of franking credits or imputation credits when it announces a dividend (if any).

Capricorn also recommends you seek professional advice on the taxation implications of receiving, holding or using <u>Reward Points</u>.

7.2. Material Contracts

(a) Capricorn Mutual Management Agreement

CMM provides management services to <u>Capricorn Mutual</u> pursuant to a management agreement. During the term of the management agreement CMM will provide various services to <u>Capricorn Mutual</u> as required by <u>Capricorn Mutual</u>, including management of the business operated by <u>Capricorn Mutual</u>, management and administrative services for <u>Capricorn Mutual</u> and its members and financial services. The services provided by CMM do not include the sales promotion and distribution of <u>Capricorn Mutual</u> products which are provided by CRS. CMM also grants <u>Capricorn Mutual</u> a non-exclusive licence to use all operating systems and software and intellectual property required to provide the services.

CMM receives an annual fee (divided into equal monthly instalments) in connection with the performance of the management services for the relevant financial year. These fees and service are determined on an arms-length basis between CMM and <u>Capricorn Mutual</u>, which includes benchmarking the fees and services of CMM against other industry service providers.

A new management agreement was entered into in July 2024 and will expire on 1 July 2029, unless the parties agree to extend the term. The agreement may be terminated by <u>Capricorn Mutual</u> on notice to CMM or immediately in various circumstances primarily related to a default or breach by CMM. CMM has a right to terminate the management agreement on notice or immediately, in various circumstances including where <u>Capricorn Mutual</u> is in default or breach, depending on the nature of the default or the breach.

At the date of this <u>Prospectus</u>, neither party alleges or has asserted any default or breach.

(b) Capricorn Risk Services Management Agreement

CRS provides management services to <u>Capricorn Mutual</u> pursuant to a management agreement. During the term of the management agreement CRS will provide various services to <u>Capricorn Mutual</u> related to the sales promotion, distribution and servicing of <u>Capricorn Mutual</u> products to eligible potential and existing <u>Capricorn Mutual</u> Members on a tied agent basis. CRS also grants <u>Capricorn Mutual</u> a non-exclusive licence to use all operating systems and software and intellectual property required to provide the services.

CRS receives an annual fee (divided into equal monthly instalments) in connection with the performance of the sales promotion services for the relevant financial year. These fees and service are determined on an armslength basis between CMM and <u>Capricorn Mutual</u>, which includes benchmarking the fees and services of CMM against other industry service providers.

A new management agreement was entered into in July 2024 and will expire on 1 July 2029, unless the parties agree to extend the term. The agreement may be terminated by <u>Capricorn Mutual</u> on notice to CRS or immediately in various circumstances primarily related to a default or breach by CRS. CRS has a right to terminate the management agreement on notice or immediately, in various circumstances where <u>Capricorn Mutual</u> is in default or breach, depending on the nature of the default or the breach.

At the date of this <u>Prospectus</u>, neither party alleges or has asserted any default or breach.

(c) Lease agreement for new office premises

Capricorn has entered into a lease agreement for a new office premises located at Levels 18-19, 141 St George's Terrace, Perth. The lease agreement provides for an initial term of 8 years with the option to request a further term of 3 years. Capricorn does not have a right of termination without cause for the initial term.

7.3. Litigation

There is no material litigation, arbitration or legal proceedings pending against or involving Capricorn as at the date of this <u>Prospectus</u>.

7.4. Interests and Fees of Persons involved in the Offer

Other than set out below or elsewhere in this <u>Prospectus</u>, none of the persons involved in the <u>Offer</u> and referred to below has, or has had, in the last two years, any interest in:

- (a) the formation or promotion of Capricorn;
- (b) property acquired or proposed to be acquired by Capricorn in connection with its formation or promotion, or in connection with the <u>Offer</u>; or
- (c) the <u>Offer</u>,

and no amounts have been paid or agreed to be paid and no value or other benefit has been given or agreed to be given in connection with the formation or promotion of Capricorn or the <u>Offer</u> to a promoter or any person named in this <u>Prospectus</u> as having performed a function in a professional, advisory or other capacity in connection with the preparation or distribution of this <u>Prospectus</u> (or entity in which they are a partner or director). Capricorn Member <u>Directors</u> or their associated Member entities are however eligible to acquire <u>Shares</u> under the <u>Offer</u>.

Squire Patton Boggs have acted as lawyers to Capricorn and in that capacity have been involved in providing legal advice to Capricorn in relation to the <u>Offer</u>. Capricorn has agreed to pay Squire Patton Boggs approximately \$10,000 (excluding GST) for services provided up until the date of this <u>Prospectus</u>. Squire Patton Boggs may be paid further amounts in accordance with its time-based charges for services provided after the date of this <u>Prospectus</u>.

7.5. Expenses of the Offer

The total expenses of the <u>Offer</u> payable by Capricorn will be approximately \$20,000 (excluding GST). These expenses include accounting fees, legal fees, <u>ASIC</u> fees, the cost of advertising, printing and distributing this <u>Prospectus</u> and other miscellaneous expenses.

7.6. Capricorn Tax Status and Financial Year

The <u>Directors</u> expect Capricorn will be taxed in Australia as a company and that Capricorn's operations in New Zealand will also be taxed in New Zealand. The financial year of Capricorn ends on 30 June annually. The <u>Capricorn Group</u> is consolidated for tax purposes.

7.7. Governing Law

This <u>Prospectus</u> and the contracts that arise from the acceptance of <u>Applications</u> under this <u>Prospectus</u> are governed by the laws of Western Australia and each <u>Applicant</u> submits to the non-exclusive jurisdiction of the courts of Western Australia and the Commonwealth of Australia.

7.8. Consents

Written consents to the issue of this <u>Prospectus</u> have been given and at the date of this <u>Prospectus</u> have not been withdrawn by the following parties:

- (a) Each of the <u>Directors</u> has given and has not withdrawn their consent to be named in this <u>Prospectus</u> in the form and context in which each is named;
- (b) The law firm Squire Patton Boggs has given and has not withdrawn its consent to be named in this <u>Prospectus</u> as lawyers to Capricorn in the form and context in which the firm is named. The firm has not authorised or caused the issue of this <u>Prospectus</u> and take no responsibility for any part of the <u>Prospectus</u> other than references to its name; and
- (c) EY (Perth) has consented to be named in this <u>Prospectus</u> as "Company Auditors" and to the inclusion in this <u>Prospectus</u> of the Independent Auditor's Report as part of each of the <u>Annual Report</u> which are incorporated by reference under Section <u>712</u> of the Corporations Act. EY (Perth) does not make any other statement in this <u>Prospectus</u>.

7.9. Acknowledgement

By returning the <u>Application</u> contained herein, you acknowledge you have received and read this <u>Prospectus</u>.

7.10. Directors Statement and Signature

This <u>Prospectus</u> is issued by Capricorn Society Ltd (ACN 008 347 313). In accordance with section <u>720</u> of the Corporations Act, each <u>Director</u> has given and has not, at the date of this <u>Prospectus</u>, withdrawn their consent to the lodgement of this <u>Prospectus</u> with <u>ASIC</u>.

Signed for the purposes of Section <u>351</u> of the Corporations Act on the date of this <u>Prospectus</u> by:

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Susannah Haines Company Secretary of Capricorn Society Limited 24 February 2025

GLOSSARY

Unless the context requires otherwise, the following definitions apply throughout this <u>Prospectus</u>:

Account means the trade credit account provided by Capricorn to <u>Authorised Purchasers</u> and used to purchase goods and services from <u>Preferred Suppliers</u> and Capricorn and its related companies.

All Regions Class Shares means the class of ordinary <u>Shares</u> that may be issued to <u>Eligible Suppliers</u> or <u>Authorised Purchasers</u> connected to <u>Eligible Suppliers</u>.

Annual Report means the Capricorn Annual Financial Report and related <u>Directors</u>' report and Auditor's report for the year ended 30 June 2024.

Applicant means a person who submits an Application Form.

Application means the submission by an Applicant of an Application Form.

Application Form means the Application Form attached to or accompanying this <u>Prospectus</u> for the purchase of <u>Shares</u>.

ASIC means the Australian Securities and Investments Commission.

Australian Geographic Region Class means the class of <u>Shares</u> that may be issued to Members, <u>Prospective Members</u> or <u>Qualified New Authorised Purchaser</u> carrying on business in Australia and who otherwise meet the <u>Membership Criteria</u> for that class of Share.

Authorised Purchaser means a person who has an <u>Account</u>. An Authorised Purchaser may also be a Member or a <u>Qualified New Authorised Purchaser</u> and may also be a <u>Preferred Supplier</u>.

Authorised Purchaser Agreement means the agreement between Capricorn and an <u>Authorised Purchaser</u> that sets out the terms and conditions on which the <u>Account</u> is provided. All Members must have an Authorised Purchaser Agreement with Capricorn to use an <u>Account</u> and remain a Member.

Bonus Reward Points means Reward Points issued by either a Preferred Supplier (known as **Preferred Supplier Bonus Points**) or Capricorn (known as **Capricorn Bonus Points**) in connection with a special promotion or limited offer.

Capricorn means Capricorn Society Limited (ACN 008 347 313).

Capricorn Group means Capricorn and its wholly or partly owned subsidiaries (but for the avoidance of doubt excludes <u>Capricorn Mutual</u>).

Capricorn Mutual means Capricorn Mutual Limited (ACN 104 601 194).

Closing Date means 4.30pm Western Standard Time (GMT/UTC + 8:00) on 11 January 2026 or any earlier date determined by Capricorn.

Corporations Act means the <u>Corporations Act 2001</u> (Cth), as amended from time to time.

Direct Vote means a vote made by a Member in writing or electronically and in accordance with Capricorn's constitution (and any regulation made thereunder).

Directors mean the Directors of Capricorn.

Dividend Reinvestment Plan means the plan under which Members may elect to receive dividends by way of further <u>Shares</u> in Capricorn as more fully described in Section 2.8.

Eligible Supplier means a <u>Preferred Supplier</u> who is considered by Capricorn to be a small to medium enterprise and according to Capricorn's absolute and unfettered discretion excluding any implied term of good faith, capable of purchasing meaningful volumes through an <u>Account</u> but who does not yet hold <u>Shares</u>.

Half Year Reports means the Capricorn Financial Report and related Directors' report and Auditor's report for the half years ended 31 December 2024 and 31 December 2023.

Issue Price means \$1.00 per Share in the <u>Australian Geographic Region Class</u>, \$1.00 per Share in the <u>All Regions Class</u> or <u>NZ</u>\$1.00 per Share in the <u>New Zealand Geographic</u> <u>Region Class</u>.

Member means a shareholder in Capricorn.

Membership Criteria means the criteria for becoming a Member as set out in more detail in Section 1.2 under the heading "What is the criteria for becoming a Member?"

New Zealand Geographic Region Class means the class of <u>Shares</u> that may be issued to Members, <u>Prospective Members</u> or <u>Qualified New Authorised Purchasers</u> carrying on business in New Zealand and who otherwise meet the <u>Membership Criteria</u> for that class of Share.

NZ\$ means New Zealand dollar.

Offer means the offer to Capricorn Members, <u>Prospective Members</u> and <u>Qualified New</u> <u>Authorised Purchasers</u> made in this <u>Prospectus</u> to apply for <u>Shares</u>.

Preferred Supplier means a supplier of goods and services with whom Capricorn has entered into an agreement for the supply of goods and services to <u>Authorised Purchasers</u> on <u>Account</u>, typically connected with the automotive trade.

Privacy Act means the Privacy Act 1988 (Cth) as amended or replaced from time to time.

Prospective Member means a person who can satisfy the <u>Membership Criteria</u> and is considering applying to become an <u>Authorised Purchaser</u> and Member of Capricorn.

Prospectus means this prospectus dated 11 December 2024 and lodged with <u>ASIC</u> on that date.

Qualified New Authorised Purchaser means an <u>Authorised Purchaser</u> (who is not a <u>Preferred Supplier</u>) that has satisfied the <u>Membership Criteria</u> but to whom Capricorn has not yet issued <u>Shares</u>.

Reward Points means the points allocated to each <u>Authorised Purchaser</u> for every \$1.00 or <u>NZ</u>\$1.00 that an <u>Authorised Purchaser</u> spends through their <u>Account</u> on eligible purchases from <u>Preferred Suppliers</u> and Capricorn related companies as described in Section 3.4(e) and including any Bonus Reward Points that may be allocated.

Section means a section in this Prospectus.

Shares means fully paid ordinary shares of Capricorn in the <u>Australian Geographic Region</u> <u>Class</u>, <u>All Regions Class</u> and <u>New Zealand Geographic Region Class</u> or one or more of the same as applicable.

Special Resolution means a resolution:

- (a) of which notice as set out in section 249L(c) of the Corporations Act has been given; and
- (b) that has been passed by at least 75% of the votes cast by Members entitled to vote on the resolution.

CORPORATE DIRECTORY

DIRECTORS

Mark Rowe Mark Cooper Mario Pirone Lydia Stjepanovic James Candish Nigel Oborne Samantha Martin-Williams Donna Vinci

COMPANY SECRETARY

Susannah Haines

REGISTERED OFFICE

Level 19, 141 St Georges Tce PERTH, WA 6000 Telephone: + 61 8 6250 9500 Facsimile: + 61 8 6250 9600

PROSPECTUS CONTACT DETAILS

Freecall Australia:	1800 327 437
Freecall New Zealand:	0800 401 444

Web: www.capricorn.coop

LAWYERS TO THE OFFER

Squire Patton Boggs Level 21, 300 Murray Street PERTH, WA 6000

CAPRICORN'S AUDITORS

EY (Perth) The EY Building 11 Mounts Bay Road PERTH, WA 6000



Capricorn Society Limited capricorn.coop | 1800 327 437

CAPRIC

APPLICATION TO PURCHASE SHARES

(New Zealand)

THIS APPLICATION IS AN IMPORTANT LEGAL DOCUMENT

You must not complete this application unless it was attached to or accompanying a complete paper or electronic version of the prospectus and warning statement.

Before deciding to apply for shares in Capricorn you should carefully read the whole of the prospectus and warning statement provided for the purposes of the *Financial Markets Conduct Act 2013*.

If this application is accepted by Capricorn it will create a binding agreement between you and Capricorn. If you are unsure about any part of this application, or the agreement it may result in, you should seek independent professional advice before signing.

Please return your completed application to your Capricorn area manager or to Capricorn at the address below.

Australia

Locked Bag 3003 West Perth WA 6872

1800 327 437

csl@capricorn.coop

New Zealand

PO Box 91567 Victoria Street West, Auckland 1142 0800 401 444 csl@capricorn.coop

Registered under the Corporations Act 2001 ACN 008 347 313

Important information on completing this form

- **Existing Capricorn shareholders.** If you are an existing Capricorn shareholder and are using this form to apply for additional shares, then only complete sections 1, 2 and 7. You do not need to complete sections 3 to 6 dealing communication and dividend preferences, unless you wish to make a change to your existing preferences.
- **New Capricorn shareholders.** If you are not an existing Capricorn shareholder and are using this form to apply for your initial 200 shares in Capricorn, then please complete all sections of this form.

1. Applicant's full legal name

- Please use the full legal name of the Capricorn Member applying for shares. This will be the name recorded as the registered holder of any shares issued.
- Capricorn's constitution sets out the rights and obligations of any joint holders of Capricorn shares.
- Please provide your Capricorn account number and, if you are an existing shareholder, your shareholder number.

Applicant's Full Legal Name:		
Capricorn Account Number:	areholder Number known):	

2. Application for shares

Payment

• The issue price is NZ\$1 per share, charged to your Capricorn account.

Number of Shares

- If you are not an existing shareholder, the amount of shares that may be applied for is 200, no more no less.
- For existing shareholder, the minimum amount of shares that may be applied for is 1 and the maximum is 500,000
 less the current number of shares held (subject to other limitations set out in the prospectus and Capricorn's
 constitution).

Number of Shares		
Applied for:		
Class of Shares	New Zealand geographic	c region class shares at an issue price of NZ\$1 per share
applied for:		
Amount to be charged	to Applicant's	ć
Capricorn Account:		<u>ې</u>

3. Shareholder communications

Our preference is to provide you with shareholder information electronically, including by links contained in emails. This includes dividend information, director election voting information and annual general meeting notices.

You can choose to use the email address we currently have on record for your Capricorn authorised representative or provide an alternative email address.

You can also elect to receive shareholder related information by post. Please notify your Capricorn area manager if this is your preference.

Can we use your existing authorised	Yes	No	
representative email address for all			
shareholder communications?			
If 'no', please provide an email address for us			
to use for shareholder communications:			

4. Reports

We make available our most recent annual and half year reports on our website at

<u>www.capricorn.coop/CorporateDocuments/?Country=NZ</u>. We will notify you when a new annual report is available, usually as part of our annual general meeting notice. You may elect to directly receive printed or electronic copy of Capricorn's annual reports. To do so, please inform your Capricorn area manager.

5. Access to our online shareholder services

When you access our online portal as a shareholder, you can securely manage your shares and all associated Capricorn accounts.

If you want to access the portal as a shareholder, please indicate below. Please take care providing an email address, as we will email temporary login details to this address.

Use of the portal is subject to the *Terms of Use*, which are available on request or at <u>www.capricorn.coop</u>. Importantly, you will be responsible for any transactions conducted through the portal using your login details. All communications, transactions and confirmations, including electronically signed documents, received by us through the portal from any person logged in using your login details are deemed to be authorised by you.

Do you agree to accessing Capricorn's online	Yes	No	
portal as a shareholder on the terms above?			
Please provide an email address for login			
details:			

6. Dividends and rebates

- We operate a dividend reinvestment plan under which participants receive eligible dividends or rebates as additional shares.
- Please indicate whether you wish to participate in the dividend reinvestment plan or, instead, have any dividend or rebate paid to your nominated bank account.
- Members may elect to join or leave the dividend reinvestment plan at any time by notifying Capricorn.

Dividends Rebates:	and	Yes, I wish to participate in the divid or rebates as additional shares.	end reinvestment plan and rec	eive eligible dividends
		No, I do not wish to participate in the o dividend or rebate paid to the following ba Account Name:	•	want any eligible
		Account Number: Bank and Branch Number	Account Number	Suffix

7. Applicant's declaration

- Please read each of these declarations below carefully and sign where indicated.
- You should **not** sign unless you understand each declaration and know that it can be truthfully given by you for and on behalf of the applicant.
- For sole traders the individual sole trader may sign. For companies any one director may sign. For partnerships any one partner may sign. If the applicant is already a Capricorn Member, any authorised representative of the Member may sign.

I, the undersigned, for an on behalf of the applicant:

- 1. apply for shares in Capricorn;
- 2. have read the prospectus and warning statement provided for the purposes of the *Financial Markets Conduct Act* 2013 and, if this application is accepted, agree to be bound by Capricorn's constitution (as amended or supplemented from time to time) in respect of any shares issued;
- 3. declare that all information provided in this application is true and correct;
- 4. agree that any use of Capricorn's online services are subject to the *Terms of Use* which are available on request or online at <u>www.capricorn.coop</u>;
- 5. agree that Capricorn may without further inquiry act on the instruction of any:
 - (i) authorised representative; and
 - (ii) if using Capricorn's online services as a shareholder, anyone using my login details,

as a duly authorised instruction for and on behalf of the applicant;

- 6. agree that personal information collected by Capricorn may be used in accordance with the collection statement contained in the prospectus and Capricorn's *Privacy Policy*; and
- 7. confirm that I am duly authorised by the applicant to sign this application for and on its behalf.

Signature: (for and on behalf of the applicant)
Print Name:
Date: